



All-India Institute of Medical Sciences  
Ansari Nagar, New Delhi-29.

(STORES SECTION (DO))

**Dated: 18<sup>th</sup> June 2015**

**Ref. No.04/Stores (DO)/Surg./Proprietary/2015-16/FSC**

**Subject:** Purchase of Stratafix (Knotless Tissue Control Device) for Department of Surgery at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

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The Institute is in the process to purchase **Stratafix (Knotless Tissue Control Device)** for Department of Surgery at AIIMS, New Delhi-29 from M/s.Johnson & Johnson Ltd., New Delhi-15 on proprietary basis. The proposal submitted by M/s.Johnson & Johnson Ltd., New Delhi-15 or M/s.Oriental Surgical Works (Authorised distributor) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **Ref. No.04/Stores (DO)/Surg./Proprietary/2015-16/FSC**. The comments should be received by office of Sr. Stores Officer, Stores Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before **10.07.2015 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

**Encl:** Related documents enclosed.



DEPARTMENT OF SURGERY  
**ALL INDIA INSTITUTE OF MEDICAL SCIENCES**  
ANSARI NAGAR, NEW DELHI

June 12, 2015

To

The Sr. Store Officer (D.O.)  
A.I.I.M.S.  
Ansari Nagar,  
New Delhi-110029.

**Subject: Procurement of Proprietary Items – reg.**

Dear Mr.K.D.Sharma,

The Department of Surgery require Stratifix (Knotless Tissue Control Device)(Specification, Proforma Invoice, Authority letter, Affidavit and Proprietary Certificate are attached).

Therefore, you are requested to please procure above said equipment as per AIIMS procurement procedure.

Thanking you,

Sincerely,

(DR. ANURAG SRIVASTAVA)  
PROF. & HEAD

डॉ. अनुराग श्रीवास्तव  
Dr. ANURAG SRIVASTAVA  
आचार्य एवं विभागाध्यक्ष/Professor & Head  
शल्य चिकित्सा विभाग/Dept. of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29/Ansari Nagar, New Delhi-29

Encl.: Specification  
Proforma Invoice  
Affidavit  
Authority Letter  
Proprietary Certificate

Sh. H. V. Singh  
Jup  
16-6-15

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI – 110 029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification **Stratafix (Knotless Tissue Control Device )**
2. Is the item a spare part attachment or accessory for an existing equipment **No**
3. Name of the manufacturers/Supplier of the item proposed by the indenter. **M/s.Johnson & Johnson Medical India / M/s Oriental Surgical Works, New Delhi**
4. Are they sole manufacturers/sold distributors of the item **Yes**
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. **No**  
If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to locate alternative source of supply of use other substitutes. **No other alternative source for supply of other substitutes**
7. Why open/limited tender can't be resorted to, for locating alternative source. **These are proprietary items of M/s.Johnson & Johnson Medical India**
8. Are the proprietary items certifying that the rates are reasonable or not. **Rates certificate from the firm is enclosed**
9. Any other justification for procuring item from single source. **These are proprietary items of M/s.Johnson & Johnson Medical India**

The above mentioned information is provided by the firm.

Signature of Indenter  
(Demanding Officer)



*Anurag Srivastava*  
डॉ. अनुराग श्रीवास्तव (Counter Signed)  
Dr. ANURAG SRIVASTAVA (Head of the Department)  
आचार्य एवं विभागाध्यक्ष / Professor & Head  
शल्य चिकित्सा विभाग / Deptt. of Surgical Disciplines

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)

PHONE : 25930530, 25930890  
: 42520000, 25441277  
GRAMS : JOHNSONIAN  
FAX : 91-11-25430042

**Johnson & Johnson**  
PVT. LTD.

BRANCH OFFICE  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

10<sup>th</sup> Jun,15

To

The Head, Department of Surgical Disciplines  
AIIMS  
New Delhi

**Sub: Special rates for Stratafix (Knotless Tissue Control Device)**

Dear Sir,

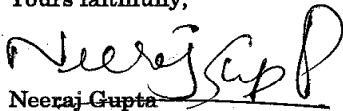
We thank you for your patronage of our Ethicon range of products. We wish to submit the following special rates of Stratafix (Knotless Tissue Control Device) for your esteemed institute.

Code	MRP	Price to hospital	Special price for AIIMS	Disc % on MRP	UOM
<b>SXPL2B400</b>	30,008	22064.52	<b>18755</b>	<b>38%</b>	12 Foil per Box
<b>SXPD2B417</b>	35,433	26053.5	<b>22146</b>	<b>38%</b>	12 Foil per Box

The prices offered above are the best prices keeping AIIMS as a benchmark across the country.

Thanking you and assuring of our best services always. For any kind of assistance kindly contact our Assistant District Manager Mr. Vikas Chopra at 8860075144 or the undersigned.

Yours faithfully,

  
Neeraj Gupta  
District Manager  
Johnson & Johnson Medical

REGD. OFFICE : L.B.S. MARG, MULUND (WEST), MUMBAI-400080  
TELEPHONE : (022) 25644441, FAX : (022) 25643410

**Department of Surgical Disciplines  
All India Institute of Medical Sciences, New Delhi**

Mr. Manoj K. Sharma  
Store Officer, Deptt. of Surgery,  
AIIMS.

9<sup>th</sup> June, 2015

**Sub. : Demand of Knotless Tissue Control Device.**

Dear Mr. Sharma,

Following disposable surgical Knotless Tissue Control Device required in the Operation Theatre for better patient-care on urgent basis :

- |      |           |  |   |          |
|------|-----------|--|---|----------|
| (i)  | Stratafix | : SXPL2B400 (Polypropylene) No. 1 size | : | 12 Boxes |
| (ii) | Stratafix | : SXP2B417 (Polydioxone) No.3-0 size   | : | 10 Boxes |

Thanking you,

  
**Prof. Anurag Srivastava**



डॉ. अनुराग श्रीवास्तव  
Dr. ANURAG SRIVASTAVA  
आचार्य एवं विभागाध्यक्ष/Professor & Head  
शल्य चिकित्सा विभाग/Deptt. of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29/Ansari Nagar, New Delhi-29

PHONE : 25930530, 25930890  
          : 42520000, 25441277  
GRAMS : JOHNSONIAN  
FAX    : 91-11-25430042

**Johnson & Johnson**  
PVT. LTD.

BRANCH OFFICE  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

June 10, 2015

To

The Head, Department of Surgery  
AIIMS  
New Delhi.

Sub: Proprietary Certificate

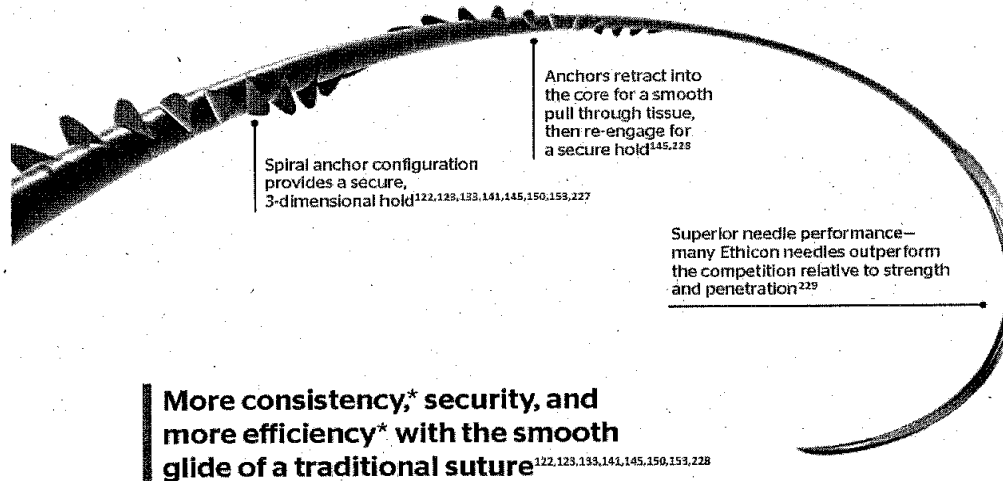
Dear Sir

We thank you for your patronage of our Ethicon range of products. We wish to confirm you that the following products are the proprietary brand of Ethicon, Johnson and Johnson Ltd.

Delivering more consistency,\* security, and more efficiency\*

With significantly more points of fixation than traditional sutures, STRATAFIX™ Devices provide more consistent tension control over every pass and combine the security and strength of interrupted closure with the efficiency of continuous closure.<sup>141,145,150,227</sup>

**STRATAFIX™ Spiral Knotless Tissue Control Devices**



**More consistency,\* security, and more efficiency\* with the smooth glide of a traditional suture<sup>122,123,133,141,145,150,153,228</sup>**

REGD. OFFICE : L.B.S. MARG, MULUND (WEST), MUMBAI-400080  
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**Johnson & Johnson**  
PVT. LTD.

BRANCH OFFICE  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

STRATAFIX™ Spiral Devices provide smooth tissue passage and a secure hold that helps control tension and achieve excellent tissue approximation<sup>102,103,133,141,145,150,153,228</sup>

- The only knotless tissue control devices equipped with Ethicon needles
- Available in short-term, long-term, and nonabsorbable polymers

STRATAFIX™ Knotless Tissue Control Devices are available in short-term, long-term, and nonabsorbable polymers in a portfolio of sizes and lengths, with multiple needle types, to address the needs of multiple procedures, including open, laparoscopic, and robotic.

**STRATAFIX™ Spiral PGA-PCL Knotless Tissue Control Device**

- Strength and support to maintain tension for 1-2 weeks
- Absorbs in 90-120 days

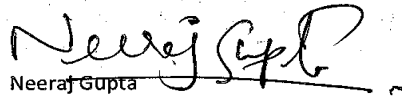
**STRATAFIX™ Spiral PDO Knotless Tissue Control Device**

- Strength and support to maintain tension for 4-6 weeks
- Absorbs in 120-180 days

**STRATAFIX™ Spiral Polypropylene Knotless Tissue Control Device**

- Permanent strength and support to maintain tension.

Warm Regards



Neeraj Gupta  
District Manager  
Johnson & Johnson  
New Delhi

REGD. OFFICE : L.B.S. MARG, MULUND (WEST), MUMBAI-400080  
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**Johnson & Johnson**  
PVT. LTD.

BRANCH OFFICE  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

10<sup>th</sup> June- 2015

TO

The HOD, Department of Surgery  
AIIMS  
New Delhi

New Delhi

Sub: Authority Letter

Dear Sir,

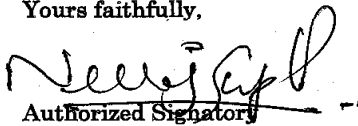
We thank you for the patronage for our Ethicon range of products. We hereby wish to inform you that M/s Oriental Surgical Works, having office at the below mentioned address is our authorized Dealer and is authorized to supply **Stratafix (Knotless Tissue Control Device)** to your esteemed institution.

M/s Oriental Surgical Works  
1708/9, Mittal Medicine Market  
Bhagirath Palace  
Delhi - 110006

Kindly place your valued orders to our above mentioned dealers and make the payments directly to them for the supplies they make to you.

Thanking you and assuring of our best services always.

Yours faithfully,



Authorized Signatory  
Ethicon Division  
Johnson & Johnson Medical

REGD. OFFICE : L.B.S. MARG, MULUND (WEST), MUMBAI-400080  
TELEPHONE : (022) 25644441, FAX : (022) 25643410



# INDIA NON JUDICIAL

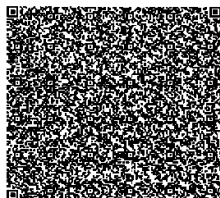
Government of National Capital Territory of Delhi



सत्यमेव जयते

## e-Stamp

Certificate No.	: IN-DL78920714560560N
Certificate Issued Date	: 13-Mar-2015 12:36:PM
Account Reference	: IMPACC (IV)/ dl917803/ DELHI/ DL-DLH
Unique Doc. Reference	: SUBIN-DLDL91780354687103710890N
Purchased by	: ORIENTAL SURGICAL WORKS
Description of Document	: Article 4 Affidavit
Property Description	: Not Applicable
Consideration Price (Rs.)	: 0 (Zero)
First Party	: ORIENTAL SURGICAL WORKS
Second Party	: Not Applicable
Stamp Duty Paid By	: ORIENTAL SURGICAL WORKS
Stamp Duty Amount(Rs.)	: 10 (Ten only)



.....Please write or type below this line.....

### **"FALL CLAUSE" & NON-BLACK LISTING CERTIFICATE**

I Gulshan Khullar (Prop. Of M/s Oriental Surgical Works) certify that neither I nor my Company M/s **ORIENTAL SURGICAL WORKS, 1708/9, Mittal Medical Mkt., Bhagirath Palace, Chandni Chowk, Delhi-110006** has never been black listed by any Govt. / Semi Govt. /Private Institution till this date.

#### **Statutory Alert:**

1. The authenticity of this Stamp Certificate should be verified at "[www.sholestamp.com](http://www.sholestamp.com)". Any discrepancy in the details on this Certificate as available on the website renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.



**Clause Certificate: -**

This is to certify that the Rates quoted by us in the Quotation are lowest Rates and we have not quoted rates lower than those quoted in the referred tender being submitted to you against above tender.

During the tender period if we supply such stores at the price lower than the quoted in the referred tender. First we will reduce the same against this tender & inform to Director AIIMS.

There is no vigilance/CBI/FEMA case pending against our firm/our principals.

The above Statement is true & correct to best of my knowledge & belief. I am the proprietor of the company and fully authorized to quote the tender

**FOR ORIENTAL SURGICAL WORKS**

**Gulshan Kumar  
Prop.**

