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A.I.I.M.S.

National Drug Dependence Treatment Centre  
All India Institute of Medical Sciences,  
Store Section (NDDTC)

Ref. No. 04/NDDTC/Proprietary/2016-17/lab. item

Dated: 14-09-16

Subject: Request for Hematology reagents for laboratory at NDDTC, AIIMS on proprietary basis – **Inviting comments thereon.**

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NDDTC Store has received a request from by Dr.R.Quraishi, Asstt. Prof, Laboratory at NDDTC AIIMS Ghaziabad for the Request to purchase of Hematology reagents for laboratory for de-addiction center on proprietary basis. The Proposal submitted by M/s BSP Diagnostic System Pvt Ltd.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacture regarding proprietary nature of : Request for Hematology reagents for laboratory within issue of 15 days giving reference **no. 04/NDDTC/Proprietary/2016-17/ lab item**. The comments should be received by Stores officer, 2<sup>nd</sup> Floor, Admn. Block NDDTC, Ghazibad on or before **30-09-16 up to 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comments to offer and case will be decided on merit.

Yours Faith fully  
Stores Officer (NDDTC)

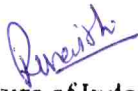
Encl: Related Document enclosed.

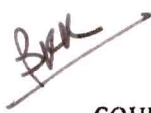
3. PAC Certificate enclosed.
4. Specification of Document

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI - 110029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/type/Model No. required: ☒ Reagents for Haematology Machine (Acti-Diff) along with specification (Beckman Coulter India Pvt. Ltd).
2. Is the item a spare part attachment: Reagents for Haematology Machine or accessory for an existing equipment
3. Name of Manufacturers supplier of: ☒ Authorized supplier M/s BSP Diagnostic system the item proposed by the indenter P. Ltd (Letter enclosed).
4. Are they sole manufactures/sold: Yes. (Letter enclosed). distributors of the item
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantages/cost effectiveness of the recommended item form these offered by other: The requested reagents are required for routine hematology assay and all are proprietary items.
6. What were the efforts made to locate alternative source of supply or use other substitutes: as above.
7. Why open/limited tender can't be resorted to, for locating alternative source: Proprietary items (Letter attached)
8. Are the proprietary items certifying that the rates are reasonable or not: Yes. (Letter attached).
9. Any other justification for procuring item form single source: Reagents required for routine haematology testing for patient care services.

  
Signature of Indentor  
(Demanding Officer)

  
COUNTERSIGNED  
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of definitely known the specified brand proposed was advantages in meeting our functional requirements and tender system could be dispensed with as they would serve no useful purpose in the particular case.

Ref. No. : G/BSP/NDDTC/Act diff /REAG/19  
Date: 28/07/2016

**bsp**  
CHANNELIZING BIG IDEAS...  
AN ISO 9001 : 2008 CERTIFIED COMPANY

The Chief,  
NDDTC,  
All India Institute of Medical Sciences,  
Ghaziabad.

**Sub.: Reagent prices for ( ACT diff Hematology Analyser)**

Dear Sir,  
Please find below our best prices for reagents, calibrators, controls, etc. for Act Diff

Cat no	Description	Pack Size	Qty	Unit Price in INR	Total.
8448350	Act Rinse	500 ml	6	1,804.00	10,824.00
8444344	Act Diff Diluent	15L/0.3L	6	10,425.00	62,550.00
				Total	73,374.00
				CST@5%	3,668.70
				G.Total	77,042.70
7547114	4 C Tripak	3x3.3 ml	12	18,245.00	218,940.00
179310	S cals	1x4.2ml	1	18,000.00	18,000.00
				G.Total	313,982.70

(Rs. Three lacs thirteen thousand nine hundred eighty two & seventy paise only)

**Terms & Conditions :**

Validity: 90 days  
Delivery: Within 8-10 weeks against confirm order  
Payment : Against delivery

We look forward for your valuable order at the earliest.

Thanking you and assuring you of our best attention at all times.

Yours sincerely

For **BSP Diagnostic Systems (P) Ltd**

Authorised Signatory

**BSP Diagnostic Systems (P) Ltd.**

3rd Floor, Atlantic Plaza, L.S.C., Plot No. 08, Central Market, Surajmal Vihar, Delhi-110 092  
Tel: +91-11-47542400 (8 Lines); Fax: +91-11-43027037 E-mail: ho@bspds.com; Website: www.bspds.com  
Registered Office : 103 Parivar, 30 I.P. Extension, Delhi-110092



Beckman Coulter India Pvt. Ltd  
Regional Office (North)

410, Ansal Chambers II,  
6 Bhikaji Cama Place,  
New Delhi – 110066, India  
Tel: +91 11 26171922 /23  
Fax: +91 11 26167679

Dated 09.03.2016

### Authorization Letter

To,  
**The Chief**  
**NDDTC,**  
**All India Institute of Medical Science**  
**Ghaziabad**

Dear Sir,

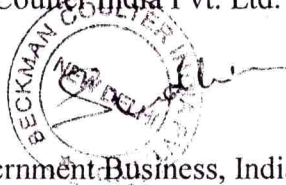
We Beckman Coulter India Private Limited (a full owned indirect subsidiary of Beckman Coulter Inc. USA) hereby authorize M/s. **BSP Diagnostic System (P) Ltd** 3<sup>rd</sup> Floor Atlantic Plaza LSC Plot.08 Central Market Surajmal Vihar Delhi.110092 to supply Beckman Coulter make laboratory reagent And consumables to Your institute.

This Authorization Is Valid Up To 31<sup>st</sup> March 2017

Yours Truly,

For Beckman Coulter India Pvt. Ltd.

Sudhir Singh  
Manager-Government Business, India



Beckman Coulter India Pvt. Ltd.

Registered Office: Solitaire Corporate Park, 3rd Floor, Bldg 11, Andheri Ghatkopar Link Road  
Chakala, Andheri (East), Mumbai 400 093, Tel: +91 22 3080 5000 Fax: +91 22 3080 5060  
CIN : U33119MH2005PTC157177 [www.beckmancoulter.com](http://www.beckmancoulter.com)





Beckman Coulter India Pvt. Ltd  
Regional Office (North)

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6 Bhikaji Cama Place,  
New Delhi - 110066, India  
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Fax: +91 11 26167679

Dated 14.03.2016

The Chief  
NDDTC  
All India Institute of Medical Sciences  
Ghaziabad (UP)

**Proprietary Certificate**

This is to certify that the under mentioned products are proprietary items of Beckman Coulter Inc. USA which are used on AcT Diff, Cell counters and are manufactured by Beckman Coulter Inc. and is distributed word wide.

1	8448344	Act Diff 15L/0.3L
2	8448350	Act Rinse 500 ml
3	179310	ACT diff CALS
4	7547114	4 c Tripak Control 3x3 ml

Yours Truly,

For Beckman Coulter India Pvt. Ltd.

Sudhir Singh  
Manager-Government Business, India



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Fax: +91 11 26167679

Dated 14.03.2016

The Chief  
NDDTC  
All India Institute of Medical Sciences  
Ghaziabad (UP)

Sub: Fall Clause

Dear Sir,

We at Beckman Coulter India Pvt Ltd (a wholly owned indirect subsidiary of Beckman Coulter inc, USA) hereby certify that we are not supplying the reagent as mentioned below at lower rates in Indian Rupees (than the rates quoted by us to The Chief NDDTC AIIMS) to any Govt Hospital /institution in India for the same equipment, workload and order configuration

1	8448344	Act Diff 15L/0.3L
2	8448350	Act Rinse 500 ml
3	179310	ACT diff CALS
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Yours Truly,

For Beckman Coulter India Pvt. Ltd.

  
Sudhir Singh  
Manager-Government Business, India