

All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29
(RESEARCH SECTION)

Ref. No. 46/Prop/S.Y/Cardio/23-24/RS

Dated: - 29/2/24

Subject: Procurement of Kaolin Vial & Cup Pins, Natural Clear- 282 Nos-
Inviting comments thereon.

The request has been received from Dr. Satyavir Yadav, Asst. Professor, Dept. of Cardiology to Purchase the subject item from **M/s. Steranco Health Care Pvt Ltd, Mfg: M/s. Haemonetics S.A.** on proprietary basis. The proposals submitted by **M/s. Steranco Health Care Pvt Ltd, Mfg: M/s. Haemonetics S.A.** and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days **46/Prop/S.Y/Cardio/23-24/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before 15/3/24 upto **12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.


STORES OFFICER (RS)

Encl: Related documents enclosed.

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice.**

ALL INDIA INSTITUTE OF MEDICAL SCIENCES

CARDIO THORACIC & NEURO SCIENCES CENTRE

DEPARTMENT OF CARDIOLOGY


STORE SECTION

PROPRIETARY /SPECIFIC BRAND GOODS CERTIFICATE

1. Item / Type /Model No. Required : Disposables & Reagents for Thromboelastograph (TEG 5000)
2. Is the item a spare part attachment or Accessory for existing equipment : Disposables & reagents for TEG 5000 Analyzer
3. Name of the Manufacture/Supplier: Of item proposed by the indenter : Manufacturer: Haemonetics, USA
Supplier: Steranco Health Care, Mumbai
4. Are they sole manufacturer / sole Distributor of the item : Yes (Haemonetics, S.A) is sole manufactures and Steranco Health Care Mumbai is sole authorized distributor
5. Is there any other item with similar/ Equivalent specification available in the Market to meet the job requirement Envisaged. If the answer is yes, why the Same can't be procured, demanding Officer should bring out comparative Functional advantages/ cost effectiveness Of the recommended item from these Offered by other. : NO, asked disposables & reagents are specific for the TEG5000 analyzer
6. What were the efforts made to locate Alternative source of supply of use Other substitute : Search / Open tender floated by AIIMS Delhi
7. Why open / limited tender can't be locating alternative Source. : Yes can be done, but source is NONE except Resorted to, for Haemonetics/Steranco
8. Are the Proprietary items certifying that the rates are reasonable or not. Source. : Verified
9. Any other justification for procuring item from single source. : Thromboelastography TEG 5000 is established technique for monitoring of Global hemostasis and these items are exclusively distributed by authorized Indian distributor M/s Steranco Health ca Pvt (td, Mumbai,


Signature of Indenter
(Demanding Officer)


डॉ. सत्यविर यादव/Dr. Satyavir Yadav
सहायक प्राध्यापक/Assistant Professor
हृदय रक्त वाहक/Deptt. of Cardiology
इस्य संस्थित केंद्र, अ.भा.आ.स., नई दिल्ली
C.N. Centre, AIIMS, New Delhi-110029


COUNTERSIGNED
(Head of the Department)

HAEMONETICS

To:
 Steranco Health Care Pvt. Ltd.
 Medley House, D-2, MIDC Area
 16th Road, Andheri (East)
 Mumbai-400093
 India

April 1, 2023

LETTER OF AUTHORIZATION

We, Haemonetics (Hong Kong) Limited (hereinafter "Haemonetics"), the subsidiary of Haemonetics Corporation, who is the legal manufacturer of TEG[®] hemostasis analyzers and Cell Saver[®] autologous blood recovery systems, with the address at 125 Summer Street, Boston, MA 02110, USA, hereby confirm that Steranco Health Care Pvt. Ltd. Medley House, D-2, MIDC Area, 16th Road, Andheri (East), Mumbai-400093, India (hereinafter "Distributor") is our authorized distributor for the territory of India for the products listed in this letter.

In this capacity Distributor has the right to participate in private and public tenders, to issue offers, to conduct related negotiations and execute contracts for the supply of the products listed in this letter, and to provide related services, in its own name and behalf in the territory of India.

We hereby confirm that the equipment and disposables listed in this letter are guaranteed against manufacturing defects as per Haemonetics' applicable manufacturer's warranties.

Products list:

Product line	Item n°	Item description
TEG - Equipment		
TEG	07-035 / 5000	TEG ANALYZER, 5000, 50HZ, PG
TEG	07-047	TEG 5000, KIT, SET-UP PG
TEG6	07-800	TEG 6S UNIT PACK
TEG - Disposables		
TEG	07-004 / 8300	KACIN KIT
TEG	07-006 / 6217	CUPS & PINS, HEPARINASE
TEG	07-007 / 8080	BIOLOGICAL QC LEVEL I KIT
TEG	07-008 / 8092	BIOLOGICAL QC LEVEL II KIT
TEG	07-012 / 7603	CALCIUM CHLORIDE, 0.2M, 5ML
TEG	07-052 / 6217	KIT, CUPS & PINS, NATURAL
TEG	07-014	PLATELET MAPPING FULL ASSAY KIT
TEG	07-015	PLATELET MAPPING ADP ASSAY KIT
TEG	07-016	PLATELET MAPPING AA ASSAY KIT
TEG	07-032	RAPID TEG KIT
TEG	07-034	FUNCTIONAL FIBRINOGEN KIT
TEG6	07-801	CITRATED K, KH, RT, PF
TEG6	07-614	PLATELET MAPPING ADP & AA
TEG6	07-615	PLATELET MAPPING ADP
TEG6	07-650	QC LEVEL 1
TEG6	07-651	QC LEVEL 2
TEG6	07-662	Abnormal QC (V&T) Kit

HAEMONETICS

2 December 2019

To whom it may concern:

SOLE SOURCE

I hereby certify that Haemonetics Corporation is the sole manufacturer for the Indian market of TEG[®] 5000 Thrombelastograph[®] Hemostasis Analyzer System, including its corresponding accessories and consumables.


Julie A. Ryan
Sr. Director, Regulatory Affairs
Haemonetics Corporation

2-Dec-2019
Date:

Haemonetics Corporation
400 Wood Road
Braintree, MA 02184-9114
Tel: 781.648.7100
www.haemonetics.com