

**DEPARTMENT OF PULMONARY, CRITICAL CARE & SLEEP MEDICINE**

**AIIMS, NEW DELHI – 110029**


- (i) Sub: Purchase of “Wireless Vitals Monitoring System” 01 no. For the Department of PCC&SM at AIIMS, New Delhi-110029 on proprietary basis inviting comments thereon.

**T. No. 13/PCCSM/AM/2020-21**

- (ii) The institute is in the process to purchase from “M/s Medi Works, New Delhi. The PAC certifications by M/s Medi Works, New Delhi as well as the user department are attached.

The above documents are being uploaded for open information to submit objection, comments, if any, from any, manufacture regarding proprietary nature of the equipment/item within 15 day from the date of issue/uploading of the notification. The comments should be received in office of the Head, Deptt. Of PCC&SM, AIIMS New Delhi-110029 on or before 14.10.2020 upto 4:00 PM failing which it will be presumed that any other vendor is having documents to offer and case will be decided on merits.

Yours faithfully



Head

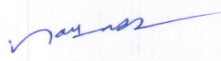
Department of PCC&SM

Encl. Related Documents

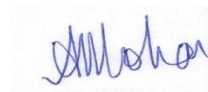
**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029**

**PROPRIETORY/ SPECIFIC BRAND GOODS CERTIFICATE**

- |    |  |   |
|----|--|---|
| 1. | Item/Type/Model No. required<br>alongwith specification  | Wireless Vitals Monitoring System   |
| 2. | Is the item a spare part attachment<br>or accessory for an existing equipment.   | Yes   |
| 3. | Name of the manufacturers/supplier<br>of the item proposed by the Indentor.  | M/s Medi Works,<br>A-56, IIIrd Floor, Lajpat Nagar-II<br>New Delhi - 110024   |
| 4. | Are the sole manufacturers/sold<br>distributors of the item.   | Yes (as the certificate provided by the firm)   |
| 5. | Is there any other item with similar/<br>equivalent specification available in<br>the market to meet the job requirement<br>envisaged, if the answer is yes, why the<br>same can't be procured. Demanding<br>officer should bring out comparative<br>functional advantages/cost effectiveness<br>of the recommended item from these<br>offered by other. | No (Wireless Vitals Monitoring System)<br><br>requirements of the specifications of<br>the item needs for the Department of PMSD) |
| 6. | What were the efforts made to locate<br>alternative source of supply or use<br>other substitutes.  | ---   |
| 7. | Why open/limited tender can't be<br>resorted to, for locating alternative<br>source.   | As the firm is sole Proprietor  |
| 8. | Are the proprietary items certifying<br>that the rates are reasonable or not.  | Yes the rates are reasonable  |
| 9. | Any other justification for procuring<br>item from single source.  | No  |



**Signature of Indentor  
(Demanding Officer)**



**COUNTERSIGN  
(Head of the Department)**

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the supply is definitely known/ the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

**(Strike out whichever is not applicable)**



# MEDI WORKS

(ISO 9001 - 2008 Certified)

A-56, IIIrd Floor, Lajpat Nagar-II, New Delhi-110 024, India

Ph: 91-11-46563900, 9311857778 Fax: 91-11-46563999

email : info@medi-works.net

Web : www.medi-works.net

Quotation Date: 7 July 2020

Quotation Number: Quotation Number: Q100057539F

Your Requirement for wireless Equivital system with LabChart Software (ADInstruments)

This quotation has been prepared for: **The Head**  
**Department of Pulmonary Medicine**  
**AIIMS New Delhi**

S.No.	Item Code	Description	QTY	Price in USD
1	<b>Equivital Wireless Starter Pack (6 Belts)</b>	<b>Wireless ECG, Respiration, Temperature and Posture,</b> The Equivital Starter Pack contains one Equivital SEM, one Equivital SEM USB Lead, one Equivital Bluetooth Dongle, 6 different size Equivital Sensor Belts (between them covering subjects with lower chest measurements of 79-109cm) and the Equivital Device Enabler for LabChart (LabChart Software Sold Separately). This is all the hardware needed to wirelessly record ECG, Heart Rate, expansion derived Breathing Rate, Skin Temperature and XYZ Accelerometry data from one subject at a time directly into LabChart.	1	\$12891.00
2	<b>LabChart Pro Software license</b>	This License allows for an upgrade from LabChart to LabChart Pro v8. This upgrade provides an installer to upgrade to the latest LabChart Software (for Windows and Mac) and all current ADInstruments Analysis Modules (GLP Client and Server excluded). Please contact your nearest ADInstruments Office or representative.	1	
3	<b>Equivital GSR Sensor</b>	The <b>Equivital GSR Add-On</b> connects to the expansion port on the Equivital SEM to enable recording of Galvanic Skin Response (GSR) signals. It consists of a small box that can fit inside the Equivital Sensor Belt or be worn on the wrist as well as short leads terminating in standard 'Snap Lead' connectors suitable for use with the disposable electrodes. <b>Note</b> that since the Equivital GSR Add-On connects to the SEM's only expansion port this cannot be used in conjunction with any other accessory that uses this port (i.e the Equivital SEM External Battery Pack)	1	
4	<b>Equivital SPO2 Sensor</b>	The <b>Bluetooth SPO2 Add-On</b> for Equivital consists of a wrist worn unit 5x7.5x2cm and weighing 70grams that connects with a short wire to a rubber finger clip. The unit contains a digital display showing pulse rate and SPO2 and can send this information back to an Equivital SEM via bluetooth. The unit samples internally at 1Hz and sends back an average reading to the SEM every 15 seconds. The unit is powered by 2 AAA batteries which last for approx 24 hours on continuous use.	1	
5	<b>Equivital SEM External Battery Pack</b>	The <b>Equivital SEM External Battery Pack</b> increases the battery life of the SEM from 5-13hours to 24-43 hours (depending on configuration used).	1	
<b>Ex-works Sydney</b>				<b>\$ 12891.00</b>
<b>Handling &amp; Packaging</b>				<b>\$200.00</b>



SUPPLY OF EQUIPMENT, HOSPITAL FURNITURE, LABORATORY APPLIANCES



# MEDI WORKS

(ISO 9001 - 2008 Certified)

A-56, IIIrd Floor, Lajpat Nagar-II, New Delhi-110 024, India  
Ph: 91-11-46563900, 9311857778 Fax: 91-11-46563999

email: [info@medi-works.net](mailto:info@medi-works.net)

Web: [www.medi-works.net](http://www.medi-works.net)

**Total Amount CIP DELHI \$ 13,091.00**

Note: Conversion Rate on 12.06.2020 is 1 USD = INR 76.37

## CONFIDENTIAL:

The prices contained in this quotation are confidential between ADInstruments and the client and may not be disclosed to any other company without the express permission of ADInstruments.

Purchase orders should be placed to: Medi Works, A - 56, 3<sup>rd</sup> Floor, Lajpat Nagar - II, New Delhi - 110024

(With a Copy to us)

Fax: +61 2 8818 3499

Tel: +61 2 8818 3400

[info.in@adinstruments.com](mailto:info.in@adinstruments.com)

[p.pokhriak@adinstruments.com](mailto:p.pokhriak@adinstruments.com)

ADInstruments Pty Ltd

Unit 13, 22 Lexington Drive

Bella Vista, NSW 2153

Australia

## Terms and Conditions

- The Price quoted are on CIP Basis exclusive of custom duty and other taxes
- Custom clearance will be done by you.
- Prices at CIP/FOB value by Air freight (Air Freight forward) in USD (United States of America Dollar) for LC /payment.
- Payment Terms: Payment by 100% Wire Transfer/LC in favour of:**

ADInstruments Pty Ltd,

13/22, Lexington Drive,

Bella Vista, Sydney, NSW 2153, AUSTRALIA

- Delivery:** 4-6 weeks after the receipt of Payment.
- The prices quoted are inclusive of custom duties. The custom clearance to be done by you.
- Warranty:** 5-years on Hardware & Software,  
Battery part and belts are covered under standard one-year warranty.  
Consumables and accessories not covered under warranty
- Compatible Laptop (i5 Processor, 4 GB RAM, 1TB HDD, Windows 10, 15inch) will be required with the system.
- Installation, demonstration and software/hardware training free of cost, unless otherwise indicated.
- Validity of Quote: 90 Days from date of issue

For Medi Works

Authorized Signatory







# MEDI WORKS

(ISO 9001 - 2008 Certified)

A-56, IIIrd Floor, Lajpat Nagar-II, New Delhi-110 024, India  
Ph: 91-11-46563900, 9311857778 Fax: 91-11-46563999  
email : info@medi-works.net  
Web : www.medi-works.net

**Quotation Date:** 12 June 2020

**Quotation Number:** Quotation Number: Q100057539F

**Your Requirement for wireless Equivital system with LabChart Software (ADInstruments)**

This CAMC quotation has been prepared for: **The Head Department of Pulmonary Medicine  
AIIMS New Delhi**

Sl. No.	Item Description	Qty.	Unit Price
1.	6 <sup>th</sup> year CMC Charges for wireless Equivital system with LabChart Software (ADInstruments)	1 Nos	53400.00
2.	7 <sup>th</sup> year CMC Charges for wireless Equivital system with LabChart Software (ADInstruments)	1 Nos	58740.00
3.	8 <sup>th</sup> year CMC Charges for wireless Equivital system with LabChart Software (ADInstruments)	1 Nos	64614.00
4.	9 <sup>th</sup> year CMC Charges for wireless Equivital system with LabChart Software (ADInstruments)	1 Nos	71075.00
5.	10 <sup>th</sup> year CMC Charges for wireless Equivital system with LabChart Software (ADInstruments)	1 Nos	78183.00

**GST Extra @18% as applicable**

1. Equipment in working condition only shall be taken into Comprehensive Maintenance Contract.
2. Payment on yearly basis.
3. Our engineer will visit four times in year for preventive maintenance and any number breakdown call be attended within 72 hrs. frame time

Thanks & Regards

For Medi Works

Authorized Signatory





### PROPRIETARY CERTIFICATE

This letter is to certify that ADInstruments Pty Ltd of Unit 13, 22 Lexington Drive Bella Vista NSW 2153 Australia is the developer and manufacturer of the PowerLab Data Acquisition system and LabChart® Analysis Software.

*No other company manufactures and provides the LabChart Research software for data acquisition and analysis in biomedical and life science research applications.*

ADInstruments with their channel partners is also the sole source for Millar Mikro-Tip Catheters Pressure and volume systems, LabChart® based beat to beat Human NIBP Nano System & LabChart enabled Equivital Life monitor system.

The unique features on the solution includes time stamped Online ECG and HRV analysis, Cyclic measurements, Data Pad, real time Data Plots, Video Capture Integration and Cross file analysis. The LabChart enabled Equivital Wireless Monitor featuring research grade wireless ECG, PPG, HR, Respiration, 3 axis Acceleration, Oxygen saturation (SpO2) and Galvanic Skin Response all in one water proof device that is CE and FDA approved for using in human subject and defence laboratories makes it proprietary solution for research with best comfort for the subject and comprehensive data analysis and interpretation.

*We, hereby authorised M/s Medi Works A-56 3rd Floor Lajpat Nagar-II New Delhi: 110024 to bid, negotiate and conclude a contract for us against your requirements in the Territory of Delhi.*

Note:- Log on to <http://www.adinstruments.com> for regular updated information.

This certification along with many features of PowerLab® and LabChart systems, such as date and time stamping, automatic storage of experimental settings, and retention of raw data, will assist the laboratory in meeting its "Good Laboratory Practice" requirements. The GLP software feature components, that work together seamlessly with a PowerLab® and its LabChart data acquisition software to facilitate the compliance with GLP and 21 CFR Part 11.



ADInstruments Pty Ltd, Unit 13, 22 Lexington Drive, Bella Vista, New South Wales, AUSTRALIA 2153  
Tel: +61(0)2-88183400 Fax: +61(0)2-88183499. Email: [info.au@adinstruments.com](mailto:info.au@adinstruments.com)  
[www.adinstruments.com](http://www.adinstruments.com)  
ABN: 64001696171

