

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-29.  
STORES SECTION (DO)

Ref. No. 30/Stores(DO)/Gastro/PAC/2019-20/FSC      Dated-25/11/2019

Sub:- Purchase of "Liver and Spleen Fibrosis System – 02 Nos. (1 No. for Gastro and 1 No. for Medicine) " for the Department of Gastroenterology & HNU at AIIMS, New Delhi-110029, on proprietary basis Inviting comments thereon.

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The Institute is in the process to purchase "Liver and Spleen Fibrosis System – 02 Nos. (1 No. for Gastro and 1 No. for Medicine) at AIIMS, New Delhi from M/s. Echosens, France through M/s. Hospimax Healthcare Pvt. Ltd., New Delhi. The PAC Certifications by M/s. Echosens, France as well as the user department are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within 15 day from the date of issue/uploading of the notification giving reference No. 30/Stores(DO)/Uro./PAC/2019-20/FSC. The comments should be received in office of Stores Officer (FSC), Store Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before 20/12/2019 upto 12.30 p.m. failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

  
SR. STORES OFFICER (DO)

## Technical Specification for Liver and Spleen Fibrosis System

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1. Machine should be able to measure stiffness (based on Vibration Controlled Transient Elastography -VCTE), and steatosis of both liver and stiffness of spleen in Adults, and paediatric patients.
2. A single-element transducer mounted on the axis of a mechanical vibrator.
3. The vibrator should generate a vibration with frequency 50 HZ for Liver and 100 HZ for Spleen.
4. Individual probes capable of testing adult patients, obese patients and pediatric patients.
5. Should provide Image of the deformation rates.
6. Should have Patient database with report generation.
7. CD drive or USB re-install the software, application should be provided.
8. Outlet for an additional monitor to be connected may be available.
9. 2 USB ports for data backup, external hardware (keyboard, mouse and printer).
10. Should have 2 stiffness measuring probe connectors in addition to the Spleen localization probe connector.
11. Should have greater than or equal to 19 inch Touch screen Colour LCD monitor.
12. System is supported by dedicated stand.
13. Software that performs the following function- Examination implementation and Record management and analysis.
14. Computer- 1 No. with minimum 21" color TFT Monitor, key board, mouse and UPS of 30 min power back up.
15. Colour ink-jet Printer.
16. Ultrasound Jelly- 250 ML Tube/ Bottle x 10 number.
17. Five years comprehensive warranty to be followed by 5 years CMC. Technical support, required spares and consumables should be assured for 5 years after the initial 5 + 5 years period is over.
18. It should be CE Certified by European notified body along with declaration of conformity or US FDA approved.
19. Operating Temperature: +10 to +40°C, Storage Temperature: -20 to +50°C.
20. Each probe to be calibrated at every 12 months interval.

*Specification of this equipment are broad-based not  
Pertain to any specific firm.*

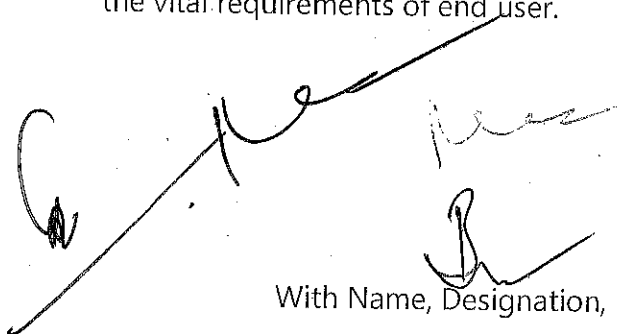
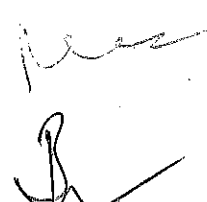
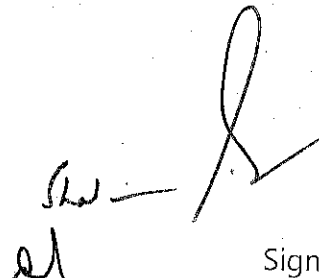

*Contd. on p. 2/*

*[Signatures]*

Proprietary Article Certificate (PAC) (Machinery & Equipment)

- (i) The indented goods are manufacture by M/s..... ECHOSENS, FRANCE
- (ii) Item Name: ..... FIBROSCAN WITH CAP ,
- (iii) Model No:..... Expert 630 .....
- (iv) Vital Technical Performance Parameters required which makes the requirement proprietary<sup>##</sup> ..... Assessment of splenic stiffness along with liver stiffness . This technique is validated with multiple publications in literature
- (v) No other make or model is acceptable for the following reasons:..... Others cannot assess liver & spleen stiffness simultaneously  
Others are not validated and have limited published data

It is certified that market survey has been done and found that no other manufacturer is manufacturing similar/equivalent specifications which can fulfill the vital requirements of end user.

Signature of TSEC

With Name, Designation, Department and Hospital/Institute/DGHS

<sup>##</sup>Note: TSEC should clearly mention the vital functional parameters requirements which end user essentially require and are manufactured by only one manufacturer mentioned in Serial No. (i).

**MANUFACTURER'S AUTHORISATION FORM**

**The 'Director'**  
**All India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-110029, India.**

Dear Sir,

Ref: Your TE document No. FibroScan dated 15.10.2019

We, ECHONSENS, a French Limited Liability Corporation, who are proven and reputable manufacturers of Fibroscan® range of products having factories at 5 Rue Jean Lemoine, 94000 Creteil, France, hereby authorise Messrs **Hospimax Healthcare Pvt. Ltd., Regd. Office: #109, DDA Building No. 5, District Centre, Janakpuri, New Delhi- 110058 & Corp. Office: T- 95/A, 2nd Floor, C. L. House, Yusuf Sarai Community Centre, New Delhi-110049** to submit a bid, process the same further and enter into a contract with you against your requirement as contained in the above referred TE documents for the above goods manufactured by us. We also state that we are not participating directly in this bid for the following reason: Messrs **Hospimax Healthcare Pvt. Ltd.,** is our authorised distributor for your Institute

We further confirm that no supplier or firm or individual other than Messrs. **Hospimax Healthcare Pvt. Ltd., Regd. Office: #109, DDA Building No. 5, District Centre, Janakpuri, New Delhi- 110058 & Corp. Office: T- 95/A, 2nd Floor, C. L. House, Yusuf Sarai Community Centre, New Delhi-110049** is authorised to submit a bid, process the same further and enter into a contract with you against your requirement as contained in the above referred TE documents for the above goods manufactured by us.

We also hereby extend our full warranty, CAMC as applicable as per clause 15 of the General Conditions of Contract, read with modification, if any, in the Special Conditions of Contract for the goods and services offered for supply by the above firm against this TE document.

We also hereby confirm that we would be responsible for the satisfactory execution of contract placed on the authorized agent and the spares for the equipment shall be available for at least 10 years from the date of supply of equipment.

We also confirm that the price quoted by our agent shall not exceed the price which we would have quoted directly"

Yours faithfully,

Signature with date: 18/10/2019

Name: Camille Manceau

Designation: Commercial Director

for and on behalf of Messrs Echosens  
30 Place d'Italie, 75013 Paris, France



30 Place d'Italie  
75013 PARIS-FRANCE  
T. +33 1 44 82 78 50  
F. +33 1 44 82 78 60  
TVA FR 63 438 209 157  
RCS PARIS 438 209 157

Date: 02.05.2019

To,  
Head of Department  
Department of Gastroenterology  
All India Institute of Medical Sciences,  
New Delhi-110029, India.

**PROPRIETARY ARTICLE CERTIFICATE**

Dear Sir,

We, ECHOSENS, a French Limited Liability Corporation, 30 Place d'Italie, 75013 Paris, France are sole manufacturer of the Fibroscan® with Adult 'M' Probe, Obese 'XL' Probe, Pediatrics 'S' Probe and CAP™ (Controlled Attenuation Parameter for Hepatic Steatosis) for Non-invasive measurement and qualification of Fibrosis/ Cirrhosis expressed in Kpa and Hepatic Steatosis expressed in Db/m and has the VCTE™ (Vibration Controlled Transient Elastography) technology and FibroView™ software for Patient Data Management. Spleen Stiffness Measurement available on M Probe is a dedicated examination available with Fibroscan® 630 Expert.

VCTE™ (Vibration Controlled Transient Elastography), CAP™ (Fatty Liver Quantification/ Hepatic Steatosis) on the 'M' Probe 'XL' Probe and the Fibroscan are a Proprietary and Patented Technology of Echosens, embedded into the Fibroscan® system. This technology and the device Fibroscan® cannot be offered by any other company other than ourselves.


Best regards

Yours faithfully,  
For Echosens,

Signature and seal

Camille Manceau

Commercial Director  
Western Europe & Scandinavia  
South Asia

  
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02/05/19

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