

All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29
(RESEARCH SECTION)

Ref. No. 32/Prop/K.J/Pedia/23-24/RS

Dated: - 28/11/23

Subject: Procurement of Oxford Nanopore Reagents- 01 No Inviting comments thereon.

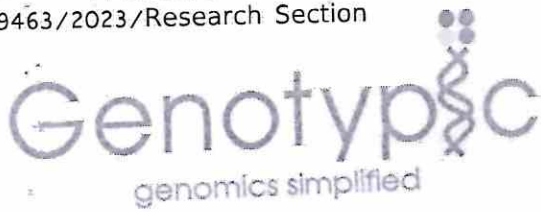
The request has been received from Dr. Kajal Jain, Scientist-II. to Purchase the subject item from M/s. Genotypic Technology Pvt Ltd. (Mfg: M/s. Oxford Nanopore Technologies PLC, on proprietary basis. The proposals submitted by M/s. Genotypic Technology Pvt Ltd. (Mfg: M/s. Oxford Nanopore Technologies PLC. and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days 32/Prop/K.J/Pedia/23-24/RS. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before 13/12/23 upto 12:00 p.m., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.


STORES OFFICER (RS)

Encl: Related documents enclosed.

1. PAC Certificate enclosed.
2. Performa Invoice



SALES QUOTATION

To, Dr. Kajal Jain, Scientist, Department of Paediatrics, All India Institute of Medical Sciences, Ansari Nagar, New Delhi – 110029	Quotation No.: 11756
	Quotation Date: 26/10/2023
	Quotation Validity: 25/01/2024
	Oxford Nanopore Reagents

Dear Sir/Madam,

Thank you for choosing our Genomics products. Based on the discussion/enquiry please find the quotation as requested.

Subject: Quotation- SQ – 11756; Oxford Nanopore Reagents

Genotypic is an ISO 9001:2015 certified, SAP enabled, 25+ years existence as Genomics R&D Company (Bangalore, India) certified by Agilent and 1st in the world for all the 3 major microarray applications.

We have been the pioneers in introducing NGS genomics services and molecular biology (mini-PCR) solutions in India. We are authorized distributors for products from Oxford Nanopore Technology, U.K. Our product catalogue consists of wide range of products including Nanopore sequencers (MinION, GridION, PromethION), nanopore flowcells, reagents for nanopore library preparation, mini-PCR systems, nucleic acid extraction kits and PCR, Qubit, Thermocyclers, centrifuge and other small lab equipment, at most competitive prices.

Apart from being a certified distributor of Oxford Nanopore Technology within India, we have a diverse product line ranging from our sequence analysis software Commander NGS, viral enrichment primers GTnRich to qPCR panels GTExp. Our GT GPU compute system helps perform NGS Analysis at high speed. We offer wide range of services, including next generation sequencing, sanger sequencing, qPCR, Mol Bio services and Data analysis services too. With our superior expertise we can provide you with end to end solutions to all your genomics needs.

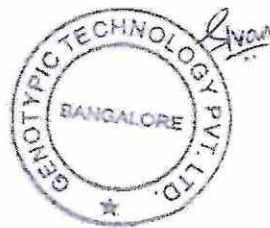
Thank you and we look forward to supplying the products on priority.

Please find enclosed our best price of products as requested with details with terms & conditions.

Sincerely,

Best Regards,

Shravan Karmarkar
Phone (Direct): +91 8040538306
Mobile: +91 7022069098
shravan.karmarkar@genotypic.co.in

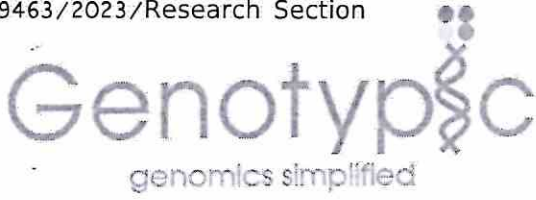


Accounts Manager
Department of Paediatrics
AIIMS, New Delhi

Dr. Kajal Jain
Scientist II / Department of Paediatrics
All India Institute of Medical Sciences
Ansari Nagar, New Delhi - 110029

Additional Professor
Department of Paediatrics
All India Institute of Medical Sciences
Ansari Nagar, New Delhi - 110029

Dr. Anu Sachdeva
Additional Professor
Department of Paediatrics
All India Institute of Medical Sciences
Ansari Nagar, New Delhi - 110029



An ISO 9001:2015
Certified Company

SALES QUOTATION

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	Item Description	Catalogue	List Price	Qty	Final Price
Reagents					
01	Flow cell R9.4.1 (Pack of 12 flow cells)	FLO-MIN106D	1,06,106.00	12	12,73,272.00
02	16S Barcoding kit	SQK-16S024	1,11,953.00	02	2,23,906.00
03	Flow cell wash kit	EXP-WSH004	13,065.00	01	13,065.00

Net Value:	INR	15,10,243.00
Shipping Charges:	INR	20,000.00
Net Total:	INR	15,30,243.00
GST (18%):	INR	2,75,443.74
Total Value (Rounded Off):	INR	18,05,687.00
In words: Rupees Eighteen Lakh Five Thousand Six Hundred and Eighty Seven Only/-		

Best Regards,

Shravan Karmarkar
Phone (Direct): +91 8040538306
Mobile: +91 7022069098
shravan.karmarkar@genotypic.co.in



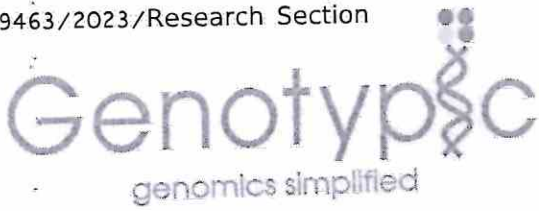
Dr. Kajal Jain
Additional Professor
Department of Pediatrics
All India Institute of Medical Sciences
New Delhi-110029

Account Manager
Division of Neonatology
Department of Pediatrics
All India Institute of Medical Sciences
New Delhi-110029

Dr. Aru Sachdev, MD, DM
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Genotypic Technology Pvt. Ltd.



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SALES QUOTATION

To, Dr. Kajal Jain, Scientist, Department of Pediatrics, All India Institute of Medical Sciences, Ansari Nagar, New Delhi – 110029	Quotation No.: 11756
	Quotation Date: 26/10/2023
	Quotation Validity: 25/01/2024
	Oxford Nanopore Reagents

Terms and Conditions:

Purchaser agrees to provide Genotypic a purchase order for the product listed in this quotation. By submitting an order, purchaser accepts the terms of this quotation.

- 1. Payment Terms:** Full Payment should be made after receiving of the materials. Electronic Money transfer (EMT) shall be made to Genotypic Technology Pvt. Ltd payable at Bangalore. To Cheque or Demand Draft must be issued in favour of Genotypic Technology Pvt. Ltd. payable at Bangalore. (Bank details will be provided at the time of payment.)
- Nanopore Sequencing system is intended FOR RESEARCH USE ONLY and NOT FOR USE IN DIAGNOSTIC, THERAPEUTIC, OR CLINICAL PROCEDURES. Minion is for research use only and is not intended for use by service providers for rendering services. Clients intending to offer services may inquire for Gridion SX/ PromethION-24 /8 systems.
- Charges towards logistics will be on actuals as applicable and payable by the purchaser.
- The Purchaser understands and acknowledges that the product consists of components supplied by different suppliers. We make no warranty or representation and give no indemnity in respect of the third- party components of the product. Our supply of third party-produced products will be subject to separate terms and conditions of the manufacturer or licensor, which will be specified at the time of purchase in relation to such product.
- Nanopore goods are provided "as is" and, except for any warranty that cannot be excluded by law, all warranties implied or otherwise are excluded and we make no other warranty, express or implied, including any implied warranty of merchantability, fitness for a particular purpose, or non-infringement. Without limitation of the foregoing, we expressly do not warrant that the goods will meet your requirements or that operation of the goods will be uninterrupted or error free. Purchaser assumes responsibility for the results obtained from the use of the goods. Purchaser shall bear the entire risk as to the quality and the performance of the goods. We provide no assurance that any specific errors or discrepancies in the Goods will be corrected.
- Note:** Flowcell replacement warranty: R10 flowcell = 1 month; R9 flowcell= 3months; Flongle flowcell= 1 Month from received
- Delivery Note:** After receiving the actual purchase order at our end, delivery of products will take 5-6 weeks. (Stock may subject to change)

Best Regards,

Shravan Karmarkar
Phone (Direct): +91 8040538306
Mobile: +91 7022069098
shravan.karmarkar@genotypic.co.in



Accounts Manager
Division of Neonatology
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डॉ. अनु सचदेवा
Dr. Anu Sachdeva, MD, DM
अपर आचार्य / Additional Professor
बालरोग विभाग / Department of Pediatrics
All India Institute of Medical Sciences, New Delhi-110029

Genotypic Technology Pvt. Ltd.

Regd office: 259, Apurva, 4th Cross, 80 Feet Road, R.M.V 2nd Stage, Bangalore 560094, India. Tel: + 91 80 40538306
R&D and EOU Facility: 2/13, E-Block Complex, Pajal Layout, 80 Feet Road, R.M.V 2nd Stage, Bangalore 560094, India. Tel: + 91 80 40538306
Website: www.genotypic.co.in, www.genotypic.com Email: genomics@genotypic.co.in



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Certified Company

PRICE REASONABILITY CERTIFICATE

Ref Quote No: 11756

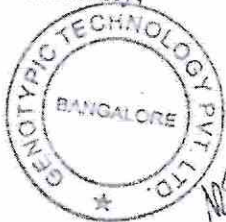
Date: 27/10/2023

Dear Sir,

With reference our bid no Quote No: 11756, I/We hereby certify that the price/s offered vide dated 27/10/2023 is reasonable.

We further certify that the quoted prices are the minimum and we have not quoted the same items on lesser rates than those being offered to All India Institute of Medical Sciences, New Delhi to any other customers.

Thanking you,
Yours sincerely,



Handwritten signature

Mr. Rahman,
Manager – Nanopore Products Unit
Genotypic Technology Pvt. Ltd
#2/13, Balaji Complex, 80 feet road,
Poojari Layout, R.M.V Second Stage,
Bangalore-560094, INDIA

Accounts Manager
Division of Neonatology
Department of Pediatrics
AIIMS, New Delhi

Program Manager
Division of Neonatology
Department of Pediatrics
AIIMS, New Delhi

Handwritten signature

Handwritten signature

Dr. Arun
Additional
Department of Pediatrics
AIIMS, New Delhi-110029

Genotypic Technology Pvt. Ltd.



3 October 2023

To:
All India Institute of Medical Sciences
Aruna Asaf Ali Marg, Delhi - 110029

AUTHORISATION LETTER

Oxford Nanopore Technologies Plc. having its office registered at Gosling Building Edmund Halley Road, Oxford Science Park, Oxford, OX4 4DQ, Oxfordshire, United Kingdom and its subsidiaries ("Supplier"), having signed an agreement with Genotypic Technology (P) Limited, registered under company number U72200KA1998PTC049038 and having its registered office at #259, Apurva, 2nd Floor, 4th Cross, 80 Feet Rd, R.M.V. 2nd Stage, Bengaluru, Karnataka 560094, India ("Distributor"), ("Distribution Agreement"), hereby confirms that the Distributor is authorised to act as an authorised distributor in order to sell and to supply MinION, GridION, PromethION, and its associated reagents including Flow Cells and Sequencing kits in India, under the conditions set forth between Supplier and Distributor in their Distribution Agreement. As of the date of the signature of this letter, the Distributor is the sole distributor of the Supplier' products in India.

Yours faithfully

Timothy Cowper
CFO



डॉ. अमल शर्मा
Dr. Amal Sharma
पैदाई / Pediatrician
आरुणा असाफ अली मार्ग, नई दिल्ली-110029



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Dr. M. Jeetu Sankar, MD, DM



डॉ. अनु सचदेवा
Dr. Anu Sachdeva, MD, DM
अपर आचार्य / Additional Professor
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अ.आ.आ.स.स., नई दिल्ली-110029/ALLIIMS, New Delhi 110029

CONFIDENTIAL



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Proprietary Certificate

Date: 30/11/2022

To whom it may concern:

We, Oxford Nanopore Technologies Limited ('ONT'), are established and reputable manufacturers of sequencing equipment and associated reagents having manufacturing facilities on the Oxford Science Park and at Rutherford Appleton Laboratories, Oxfordshire, United Kingdom. We confirm that the MinION, GridION, PromethION sequencing products as well as associated reagents including flow cells, sequencing kits and barcoding kits are proprietary products of ONT and that no other company worldwide manufactures these types of products.

The above products and reagents, as well as methods of sequencing and sample preparation are covered by exclusively licensed and ONT owned patents, patent and design applications, registered trademarks and applications for trademarks as set out in the Annex.

Yours faithfully,

Dr. Bhupinder Hundle
Director Distribution Sales
Oxford Nanopore Technologies Limited



आसुरीय चिकित्सा विभाग
आ.पा.आ.सं., नई दिल्ली-110029

आसुरीय चिकित्सा विभाग
आ.पा.आ.सं., नई दिल्ली-110029

Program Manager
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डॉ. अनु सचदेवा
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Annex


Patent Number	Published On
WO2015/166276	05.11.2015
WO2016/034591	10.03.2016
WO2017/149316	08.09.2017
WO2017/149317	08.09.2017
WO2017/149318	08.09.2017
WO2014/013260	23.01.2014
WO2015/055981	23.04.2015
WO2016/055777	14.04.2016
WO2012/164270	06.12.2012
WO2015/150787	08.10.2015
WO2015/150786	08.10.2015
WO2016/059375	21.04.2016
WO2014/135838	12.09.2014
WO2015/110813	30.07.2015
WO2014/064443	01.05.2014
WO2016/181118	17.11.2016
WO2009/077734	25.06.2009


Design Number	Granted/Pending
IN- 312257	22.05.2018
IN- 312256	22.05.2018
IN- 312255	Pending
IN- 312254	22.05.2018
IN- 312253	22.05.2018

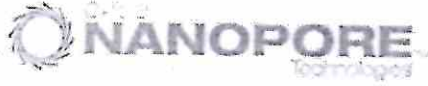
Registered trademarks/trademark applications in India
1226665
2177535
2433060
1678247
3212909
1980016
1287374
1443889
2142788
1193800
1320569
1224946
1238361
1360676
1320436
1343129


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Dr. Kajal Jain
पैडियाट्रिशियन / Pediatrician
संस्थान, आई आई एच, दिल्ली
Pediatrics
IIS, New Delhi


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IIS, New Delhi


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