



# **All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29.**

## **(STORES SECTION (DO))**

Dated: 31<sup>st</sup> July 2015

**Ref. No.14/Stores (DO)/Emergency Med./Proprietary/2015-16/FSC**

**Subject:** Purchase of GEN11 Machine with probes & accessories for department of Emergency Medicine at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

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The Institute is in the process to purchase **GEN11 Machine with probes & accessories** for Department of Emergency at AIIMS, New Delhi-29 from M/s.Johnson & Johnson Ltd., New Delhi-15 on proprietary basis. The proposal submitted by M/s.Johnson & Johnson Ltd., New Delhi-15 or M/s.Oriental Surgical Works (Authorised distributor) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **Ref. No.14/Stores (DO)/Emergency Med./Proprietary/2015-16/FSC**. The comments should be received by office of Sr. Stores Officer, Stores Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before **20.08.2015 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**Yours faithfully,**


**SR. STORES OFFICER**


**Encl: Related documents enclosed.**

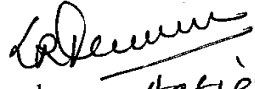
**All India Institute of Medical Sciences  
Ansari Nagar, New Delhi-110029**

**Proprietary/ Specific Brand /Goods Certificate**

1. Item/Type/Model No. required: along with specification - GENII Machine with Probes & Accessories
2. Is the Item a spare part attachment or accessory for an existing equipment - NO
3. Name of manufacturers/supplier of the: item proposed by the indenter. - M/s Johnson & Johnson / oriental surgicals
4. Are they sole manufacturers/Sole: distributor of the item. - Yes
5. Is there any item with similar/ equivalent: Specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured, demanding officer should bring out comparative functional advantages/Cost effectiveness of the recommended item from these offers by other. - No, It is a proprietary item.
6. What were the efforts made to locate alternative: - Through Internet
7. Why open/limited tender can't be resorted to: for locating alternative source. - This is a proprietary product of Johnson & Johnson (certificate attached) Rate certificate is attached. It is reasonable.
8. Are the proprietary items certifying that the: rates are reasonable or not. - Reason mentioned above
9. Any other justification for procuring items: from single source

  
Signature of Indenter  
(Demanding officer)

  
डॉ. लखीराम मुर्मू / Dr. LAKHIRAM MURMU  
आचार्य / Professor  
आपातकालीन चिकित्सा विभाग / Dept. of Emergency Medicine  
अणमोआराम, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
नई दिल्ली-110029 / New Delhi-110029

  
Countersigned  
(Head of Department)

I certify that the items at Sr., No-1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantage in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)

Established Since 1950

Approved Govt. Contractor

ISO: 9001:2008 Certified Co.



# ORIENTAL SURGICAL WORKS



Deals In : All Surgical Consumables & Disposable Items  
Various Surgical Equipments & Hospital Disinfectant Range

Authorised Dealers : *Johnson-Johnson* INTL

Primus Gloves Cochin Air In Space France Aseptix Neitherland

To  
The Professor In-charge,  
Emergency OT,  
AIIMS,  
New Delhi

Date- 09/07/2015

Subject :- Quotation of GEN11 along with its probes & accessories.

Dear Sir,

With reference to your query for GEN11 along with its probes & accessories, we hereby quote our most competitive rates for the same :-

S.NO.	Code	Product Description	PRICE/Pc INR	Qty.	Amount (INR)
1	GEN11	Generator for Harmonic & Enseal with a universal connector ,touchscreen display with the option of software upgrades available via USB memory stick	13,66,385 /-	1	13,66,385 /-
2	CRT11	Generator Cart	1,00,000 /-	1	1,00,000 /-
3	FSW11	Single footswitch for Combined generator of Ultrasonic & RF energy	95,000 /-	1	95,000 /-
4	HGA11	Adaptor for Harmonic	5,000 /-	1	5,000 /-
5	EGA11	Adaptor for Enseal	5,000 /-	1	5,000 /-
6	HP054	Harmonic Hand-Piece 220 V a connecting cable for Ultrasonic Harmonic Scalpel (open & laparoscopic) compatible with GEN04 & GEN11	1,01,500 /-	2	2,03,000 /-
7	HPBLUE	Connecting cable for Ultrasonic Harmonic Scalpel Gen04 & GEN11 for open surgery Hand instruments.	1,28,064 /-	2	2,56,128 /-

डॉ. लखीराम मुर्मू /Dr. LAKHIRAM MURMU  
आचार्य/Professor  
आपातकालीन चिकित्सा विभाग/Dep't. of Emergency Medicine  
असारी नगर/A.I.I.M.S., Ansari Nagar  
दिल्ली-110029 /New Delhi-110029

Regd. Office : 1708/09, 1st Floor, Mittal Medical Market, Bhagirath Palace, Chandni Chowk, Delhi-110006  
Ph.: 011-23866211, 23876845, Fax: 011-23863508, M. 9312211408, 9310027965  
E-mail ID: orientalsurgical@yahoo.co.in

*L. Khiramu*



# ORIENTAL SURGICAL WORKS



ISO 9001:2008

Deals In : All Surgical Consumables & Disposable Items  
Various Surgical Equipments & Hospital Disinfectant Range

Authorised Dealers : *Johnson & Johnson* INTL

Primus Gloves Cochin Air In Space France Aseptix Neitherland

8	NSLG2C35A	Hand Activated 5 mm diameter G2 tissue sealer Articulating curved jaw, 35 cm long with a 110 degrees articulating joint (55 degrees each direction) & 360 degrees rotation knob, capable of sealing blood vessels up to 7mm in diameter, articulation wheel to help lock in desired angle of approach, Ergonomic handle compatible with the combined Generator GEN11.	39,020 /-	1 box (6 pcs)	2,34,120 /-
9	NSLG2S14	Hand Activated G2 tissue sealer straight - 5.5 mm diameter, 14 cm long, capable of sealing blood vessels up to 7mm in diameter, Ergonomic handle compatible with Combined Generator GEN11.	29,801.28 /-	1 box (6 pcs)	1,78,807.68 /-
10	NSEALX22L	Hand Activated Enseal G2 Super Jaw Tissue Sealer - 40 mm curved jaw, 22 cm shaft length, capable of sealing blood vessels up to 7 mm in diameter, Ergonomic handle compatible with GEN11.	34,769.28 /-	1 box (6 pcs)	2,08,615.68 /-
11	NSLG2S25	Hand Activated G2 tissue sealer straight - 5.5 mm diameter, 25 cm long, capable of sealing blood vessels up to 7mm in diameter, Ergonomic handle compatible with Combined Generator GEN11.	29,801.28 /-	1 box (6 pcs)	1,78,807.68 /-
12	NSLG2S35A	Hand Activated 5 mm diameter G2 tissue sealer Articulating straight jaw, 35 cm long with a 110 degrees articulating joint (55 degrees each direction) & 360 degrees rotation knob, capable of sealing blood vessels up to 7mm in diameter, articulation wheel to help lock in desired angle of approach, Ergonomic handle compatible with the combined Generator GEN11.	39,020 /-	1 box (6 pcs)	2,34,120 /-

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आचार्य / Professor  
अपतकालीन चिकित्सा विभाग / Dept. of Emergency Medicine  
एम्.एस.ओ. अंसारी नगर / A.I.M.S., Ansari Nagar  
नई दिल्ली - 110029 / New Delhi - 110029

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*L. R. M.*



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13	HAR9F	Hand activated curved taper tip coagulating shear with adaptive tissue technology,240 degree hand activation buttons,9 cm length,16.2 mm active cutting length capable of sealing blood vessels up to 5mm in diameter, with ergonomic symmetrical finger ring grip compatible with GEN11.	30,664 /-	1 box (6 pcs)	1,83,984 /-
14	FCS9	Hand activated curved taper tip coagulating shears compatible with ultrasonic cutting and coagulation device,240 degree hand activation buttons,9 cm length,16mm curved active blade capable of sealing blood vessels up to 5mm in diameter, with ergonomic symmetrical finger ring grip compatible with GEN11.	27,965.57 /-	1 box (6 pcs)	1,67,793.42 /-
15	FCS17	Hand activated curved taper tip coagulating shears compatible with ultrasonic cutting and coagulation device,240 degree hand activation buttons,17cm length,16mm curved active blade capable of sealing blood vessels up to 5mm in diameter, with ergonomic symmetrical finger ring grip compatible with Gen04 & GEN11.	29,297.09 /-	1 box (6 pcs)	1,75,782.54 /-
16	HARH36	Hand Activated Curved Coagulating Shear with next generation Adaptive tissue technology with regulated power delivery for improved thermal management & a finer, non-stick coated blade, shaft compatible with 5 mm trocars, 36cm long, capable of sealing blood vessels up to 7 mm in diameter in Advanced hemostasis mode, Ergonomic handle compatible with the combined Generator GEN11.	43,030 /-	1 box (6 pcs)	2,58,180 /-
17	HAR36	Hand Activated Curved Coagulating Shear with Adaptive tissue technology & a finer, non-stick coated blade- 5.5	40,292 /-	1 box (6 pcs)	2,41,752 /-

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E-mail ID: orientalsurgical@rediffmail.com



Dr. LAKSHMAN MURLI  
अध्यक्ष / Professor  
अभियंता/विशेषज्ञ विभाग / Deptt. of Emergency Medicine  
अ०भा०आ०सं०, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
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		mm diameter, 36cm long, capable of sealing blood vessels up to 5mm in diameter, Ergonomic handle compatible with the combined Generator GEN11.			
18	SNGCB	Hand Activated blade with flat tip for spot coagulation ,sharp edges for cutting, blunt convex surface for broadest area of coagulation and concave surface for sealing vessels, compatible with lightweight blue Hand piece and ultrasonic cutting and coagulation device GEN11.	22216.32 /-	1 box (6 pcs)	1,33,297.92 /-
19	SNGHK	Hand Activated dissecting hook for open surgeries ,blunt outer radius for coaptive coagulation,60 degree sharp inner radius for cutting, compatible with lightweight blue Hand piece and ultrasonic cutting and coagulation device GEN11.	22216.32 /-	1 box (6 pcs)	1,33,297.92 /-
20	HDH05	Laparoscopic Dissecting Hook 32 cms, 5mm diameter, having an option of hand switching adapter compatible with GEN11.	21,311.62 /-	1 box (6 pcs)	1,27,869.72 /-
<b>Total without VAT</b>					<b>44,86,942 /-</b>
<b>VAT@5%</b>					<b>2,28,665 /-</b>
<b>TOTAL (ROUND FIGURE)</b>					<b>47,15,607 /-</b>
<b>Forty Seven Lacs Fifteen Thousand Six Hundred Seven only.</b>					

We would hereby like to state that the above quoted price is at par or lesser than quoted in any other Govt. Institution.

Thanking you

Yours truly

For Oriental Surgical Works



डॉ. लखीराम मुर्मू /Dr. LAKHIRAM MURMU  
आचार्य/Professor  
आपातकालीन चिकित्सा विभाग/Deptt. of Emergency Medicine  
जे.आर.आर.सं. अंसारी नगर/A.I.I.M.S., Ansari Nagar  
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## RATE CERTIFICATE

WE HEREBY CONFIRM THAT THE QUOTED RATES FOR COMBINED GENERATOR OF HARMONIC AND ENSEAL (GEN11), GENERATOR CART (CRT11), GENERATOR FOOTSWITCH (FSW11), HARMONIC ADAPTOR (HGA11), ENSEAL ADAPTOR (EGA11), HARMONIC HAND-PIECE (HP054), HARMONIC BLUE HAND-PIECE (HPBLUE), ENSEAL G2 ARTICULATING CURVED (NSLG2C35A), ENSEAL G2 TISSUE SEALER STRAIGHT 14CM (NSLG2S14), ENSEAL G2 SUPER JAW (NSEALX22L), ENSEAL G2 TISSUE SEALER STRAIGHT 25 CM (NSLG2S25), ENSEAL G2 ARTICULATING STRAIGHT (NSLG2S35A), HARMONIC FOCUS+ CURVED SHEAR WITH ATT 9 CM (HAR9F), HARMONIC FOCUS 9 CM CURVED SHEAR (FCS9), HARMONIC FOCUS 17 CM CURVED SHEAR (FCS17), HARMONIC ACE+7 WITH ADVANCED HEMOSTASIS 36 CMS (HARH36), HARMONIC ACE+ WITH ATT 36 CM (HAR36), HARMONIC SYNERGY CURVED BLADE (SNGCB), HARMONIC SYNERGY HOOK (SNGHK) & HARMONIC LAPAROSCOPIC DISSECTING HOOK 32 CM (HDH05) VIDE OUR QUOTATION DATED 09.07.2015 ARE AT PAR OR LESSER THAN ANY OTHER GOVT.HOSPITAL/INSTITUTION IN INDIA UNDER SIMILAR CONDITIONS

FOR ORIENTAL SURGICAL WORKS



डॉ. लखीराम मुर्मू / Dr. LAKHIRAM MURMU  
आचार्य / Professor  
आपातकालीन चिकित्सा विभाग / Deptt. of Emergency Medicine  
अ०भा०आ०सं०, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
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PHONE : 25930530, 25930890  
: 42520000, 25441277  
GRAMS : JOHNSONIAN  
FAX : 91-11-25430042

**Johnson & Johnson**  
PVT. LTD.

BRANCH OFFICE  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

Date - 09/07/2015

**TO WHOMSOEVER IT MAY CONCERN**

**PROPRIETARY ARTICLE CERTIFICATE**

This is to certify that the Combined Generator for Harmonic & Enseal with a universal connector ,touchscreen display with the option of software upgrades available via USB memory stick (**GEN11**) is our proprietary item manufactured by Ethicon Endo-Surgery, a Johnson & Johnson company.

This is to certify that the Combined Generator for Harmonic & Enseal GEN11 cart (**CRT11**) is our proprietary item manufactured by Ethicon Endo-Surgery, a Johnson & Johnson company.


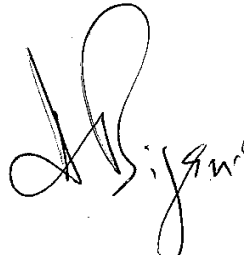

This is to certify that the Combined Generator for Harmonic & Enseal GEN11 Footswitch (**FSW11**) is our proprietary item manufactured by Ethicon Endo-Surgery, a Johnson & Johnson company.

This is to certify that the Combined Generator for Harmonic & Enseal GEN11 with Harmonic connector (**HGA11**) & Enseal Connector (**EGA11**) is our proprietary item manufactured by Ethicon Endo-Surgery, a Johnson & Johnson company.

This is to certify that transducer/hand piece (**Product code :- HP054**) for ultrasonically activated cutting and coagulating device, compatible with GEN11 is our proprietary item manufactured by Ethicon Endo-Surgery, a Johnson & Johnson company.

This is to certify that transducer/hand piece (**Product code :- HPBLUE**) for ultrasonically activated cutting and coagulating device, compatible with GEN11 is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that the Hand Activated 5 mm diameter G2 tissue sealer Articulating curved jaw, 35 cm long with a 110 degrees articulating joint (55 degrees each direction) & 360 degrees rotation knob, capable of sealing blood vessels up to 7mm in diameter, articulation wheel to help lock in desired angle of approach, Ergonomic handle compatible with the combined Generator GEN11 (**Product code :- NSLG2C35A**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

डॉ. लखीराम मुर्मू /Dr. LAKHIRAM MURMU  
आचार्य/Professor  
आमतकालीन चिकित्सा विभाग/Deptt. of Emergency Medicine  
अ०मा०आ०सं०, अंसारी नगर/A.I.I.M.S., Ansari Nagar  
नई दिल्ली-110029/New Delhi-110029

REGD. OFFICE : LB.S. MARG, MULUND (WEST), MUMBAI-400080  
TELEPHONE : (022) 25644441, FAX : (022) 25643410



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: 42520000, 25441277  
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FAX : 91-11-25430042

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PVT. LTD.

BRANCH OFFICE  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

This is to certify that the Hand Activated G2 tissue sealer straight - 5.5 mm diameter, 14 cm long, capable of sealing blood vessels up to 7mm in diameter, Ergonomic handle compatible with Combined Generator GEN11 (**Product code :- NSLG2S14**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that the Hand Activated Enseal G2 Super Jaw Tissue Sealer - 40 mm curved jaw, 22 cm shaft length, capable of sealing blood vessels up to 7 mm in diameter, Ergonomic handle compatible with GEN11 (**Product code :- NSEALX22L**) is our proprietary item manufactured by Ethicon Endo-surgery, a Johnson & Johnson company.

This is to certify that the Hand Activated G2 tissue sealer straight - 5.5 mm diameter, 25 cm long, capable of sealing blood vessels up to 7mm in diameter, Ergonomic handle compatible with Combined Generator GEN11 (**Product code :- NSLG2S25**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that the Hand Activated 5 mm diameter G2 tissue sealer Articulating straight jaw, 35 cm long with a 110 degrees articulating joint (55 degrees each direction) & 360 degrees rotation knob, capable of sealing blood vessels up to 7mm in diameter, articulation wheel to help lock in desired angle of approach, Ergonomic handle compatible with the combined Generator GEN11 (**Product code :- NSLG2S35A**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that the Hand activated curved taper tip coagulating shear with adaptive tissue technology, 240 degree hand activation buttons, 9 cm length, 16.2 mm active cutting length capable of sealing blood vessels up to 5mm in diameter, with ergonomic symmetrical finger ring grip compatible with GEN11 (**Product code :- HAR9F**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.


This is to certify that 9cm Curved Shear, 16mm active blade, seals 5mm vessels as well as lymphatic's, 240-degree activation triggers support multiple hand positions compatible with GEN11 (**Product code :- FCS9**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that 17cm Curved Shear, 16mm active blade, seals 5mm vessels as well as lymphatic's, 240-degree activation triggers support multiple hand positions compatible with GEN11 (**Product code :- FCS17**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that Hand Activated Curved Coagulating Shear with next generation Adaptive tissue technology with regulated power delivery for improved thermal management & a finer, non-stick coated blade, shaft compatible with 5 mm trocars, 36cm long, capable of sealing blood vessels up to 7 mm in diameter in Advanced hemostasis mode, Ergonomic handle compatible with the combined

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डॉ. लखीराम मुर्मू / Dr. LAKHIRAM MURMU  
आचार्य / Professor  
आपतकालीन चिकित्सा विभाग / Dept. of Emergency Medicine  
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9/43, KIRTI NAGAR,  
NEW DELHI-110015

Generator GEN11 (**Product code :- HARH36**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

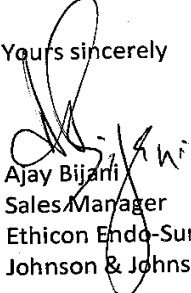
Hand Activated Curved Coagulating Shear with Adaptive tissue technology & a finer, non-stick coated blade- 5.5 mm diameter, 36cm long, capable of sealing blood vessels up to 5mm in diameter, Ergonomic handle compatible with the combined Generator GEN11 (**Product Code :- HAR36**) is our proprietary item manufactured by Ethicon Endo-surgery, a Johnson & Johnson company.



This is to certify that Hand Activated blade with flat tip for spot coagulation ,sharp edges for cutting, blunt convex surface for broadest area of coagulation and concave surface for sealing vessels, compatible with lightweight blue Hand piece and ultrasonic cutting and coagulation device GEN11 (**Product Code :- SNGCB**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company

This is to certify that Hand Activated dissecting hook for open surgeries ,blunt outer radius for coaptive coagulation,60 degree sharp inner radius for cutting, compatible with lightweight blue Hand piece and ultrasonic cutting and coagulation device GEN11(**Product Code :- SNGHK**) is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

This is to certify that the Laparoscopic Dissecting Hook 32 cms , 5mm diameter, having an option of hand switching adapter compatible with GEN11 (**Product Code :- HDH05**) is our proprietary item manufactured by Ethicon Endo-surgery, a Johnson & Johnson company.

Yours sincerely

  
Ajay Bijari  
Sales Manager  
Ethicon Endo-Surgery,  
Johnson & Johnson Pvt. Ltd.

  
  
डॉ. लखीराम मुर्मू / Dr. LAKHIRAM MURMU  
आचार्य / Professor  
आणनकालीन चिकित्सा विभाग / Dept. of Emergency Medicine  
आणनकालीन चिकित्सा विभाग / A.I.J.M.S., Ansari Nagar  
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**Johnson & Johnson**  
PVT. LTD.

BRANCH OFFICE:  
9/43, KIRTI NAGAR,  
NEW DELHI-110015

To  
The Professor In-charge,  
Emergency OT,  
AIIMS,  
New Delhi

Date- 09/07/2015

Subject: Letter of authorization for supply of Ethicon Endo-surgery range of products.

Dear Sir,

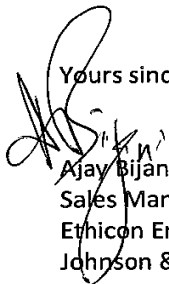
We hereby authorize the following distributor to quote on our behalf for Ethicon Endo-surgery range of products:

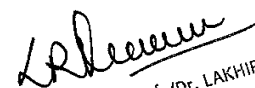
M/s Oriental Surgical Works  
1708/09, 1st Floor, Mittal Medical Market  
Bhagirath Palace, Chandani Chowk  
Delhi – 110 006

Kindly place your valued order with our above mentioned dealer and make payment directly to them for the supplies they make to you. The validity of this authorization is till 30<sup>th</sup> September, 2015.

Thanking you and assuring you best of our services at all times.

Yours sincerely

  
Ajay Bijani  
Sales Manager  
Ethicon Endo-surgery,  
Johnson & Johnson Pvt. Ltd.

  
डॉ. लखीराम मुर्मू / Dr. LAKHIRAM MURMU  
आचार्य / Professor  
आमतकालीन चिकित्सा विभाग / Deptt. of Emergency Medicine  
जेम्स-आंसो, अरारी नगर / A.I.I.M.S., Ansari Nagar  
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TELEPHONE : (022) 25644441, FAX : (022) 25643410



ETHICON ENDO-SURGERY, LLC  
a Johnson & Johnson company

475 CALLE C  
GUAYNABO, PR 00969 USA

**PROPRIETARY ARTICLE CERTIFICATE**

To Whom It May Concern:

This is to certify that Ethicon Endo-Surgery Generator G11, (product code GEN11) is our proprietary item manufactured by Ethicon Endo-Surgery, a Johnson & Johnson Company.

On Behalf of Ethicon Endo-Surgery, LLC

Wendy Turner  
Wendy Turner, RAC  
Director, Regulatory Affairs

28 June 2011  
Date

For Johnson & Johnson  
PVT. LTD  
Sign  
Authorized Signatory

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