



**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29.**  
**(STORES SECTION (DO))**

Ref. No.17/Stores (DO)/Biochem./Proprietary/2015-16/FSC.

Dated: 21st July, 2015

**Subject:** Purchase of “**FlowJo V10 Dongle Software**” for the department of Biochemistry at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

\*\*\*\*\*

The Institute is in the process to purchase “**FlowJo V10 Dongle Software**” for the department of Biochemistry at AIIMS, New Delhi-29 from M/s.FlowJo LLC, USA on proprietary basis. The proposal submitted by M/s.FlowJo LLC, USA and PAC certification by user are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No.17/Stores (DO)/Biochem./Proprietary/2015-16/FSC.** The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before **08-08-2015 upto 12.30 p.m.,** failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**Yours faithfully,**


**SR STORES OFFICER (DO)**

**Encl:** Related documents enclosed.

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

- |    |   |                              |
|----|---|------------------------------|
| 1. | Item/Type/Model No. Required along with   | FlowJo V10 Dongle            |
| 2. | Is the item a spare part attachment or accessory for an existing equipment  | Software                     |
| 3. | Name of the manufacturers/supplier of the item proposed by the indenter   | M/s. FlowJo LLC, USA         |
| 4. | Are they sole manufacturers/sold distributors   | Yes                          |
| 5. | Is there any other item with similar/equivalent specification available in the market to meet the requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. | No                           |
| 6. | What were the efforts made to locate alternative Source of supply of use other substitutes  | N.A.                         |
| 7. | Why open / limited tender can't be resorted to, for locating alternative source   | N.A.                         |
| 8. | Are the proprietary items certifying that the rates are reasonable or not   | Yes                          |
| 9. | Any other justification for procuring item from source  | As above (urgently required) |

Signature of Indenter  
(Demanding officer)

  
Countersigned  
(Head of the Department)  
Dr. D. N. Rao  
Prof. & Head  
of Biochemistry  
MSB  
110020

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely know / the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in the particular case

(Strike out whichever is not applicable)

Date : 1-7-2015

To  
The Head of the Department  
Department of Biochemistry  
All India Institute of Medical Sciences,  
New Delhi - 110029


SUBJECT: PROPRIETARY CERTIFICATE


Dear Sir or Madam:

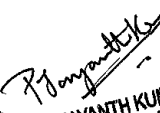
This is to certify that the below mentioned products with mentioned catalog numbers are proprietary products of FlowJo LLC and as per our knowledge no other manufacturer makes these products with mentioned catalog numbers and specifications.

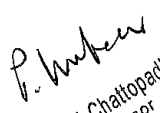
1. FJv10-USB – FlowJo version 10 Dongle

Kind regards,

  
Joel Connors | Sales & License Support  
385 Williamson Way | Ashland, OR 97520  
541.201.0022 ext. 169 | 800.366.6045  
f. 541.488.6194  
www.flowjo.com

  
Dr. D. N. RAO  
Prof. & Head  
Dept. of Biochemistry  
AIIMS, New Delhi-110029

  
DR. JAYANTH KUMAR, MD.  
Assistant Professor  
Department of Biochemistry  
All India Institute of Medical Sciences  
New Delhi-110029

  
Dr. Parthaprasad Chattopadhyay, MD, Ph.D  
Professor  
Department of Biochemistry  
All India Institute of Medical Science  
New Delhi-110 029, INDIA

10/21/2014

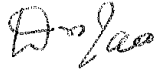
Sole Source Justification

FlowJo LLC is the sole manufacturer of FlowJo software and it is the premier scientific analysis program designed for flow cytometric data. It performs comprehensive analyses of up to thousands of samples containing millions of events, which decreases analysis time and drastically increases the number of samples in a study. FlowJo produces the best publication quality charting available, and introduces new technologies for presenting and publishing flow data via the web. FlowJo is manufactured only in Oregon, United States. Except in Japan, Republic of Korea and Taiwan, only FlowJo LLC sells FlowJo software. In each of those three Asian countries, there is an exclusive distributor of FlowJo.

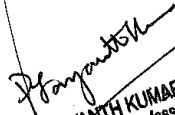
Thank you.  
Sincerely,



Cindy Tyrán, Ph.D.  
ctyrán@flowjo.com  
FlowJo LLC  
385 Williamson Way  
Ashland OR 97520  
Tel (541) 201-0022  
Fax (541) 488-6194



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All India Institute of Medical Sciences  
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Professor  
Department of Biochemistry  
All India Institute of Medical Sciences  
New Delhi-110 029, INDIA

385 Williamson Way, Ashland, OR 97520  
p: (800) 366 6045 f: (541) 488 6194  
flowjo.com

# FlowJo LLC

## Quotation

385 Williamson Way  
Ashland, OR 97520  
Ph: 1-541-201-0022  
Fax: 1-541-482-3153

**Quotation Date: Jun 29, 2015**

**Due Date: 30 Days from Billing**

**Bill to:**

Head, Department of Biochemistry,  
All India Institute of Medical Sciences,  
New Delhi - 110029.

**Ship to:**

The Head of the Department  
All India Institute of Medical Sciences,  
Department of Biochemistry,  
III Floor, Teaching Block,  
Ansari Nagar  
New Delhi 110029  
India

PH:

Fax:

Quotation Order #	Your P.O. Number	FlowJo Contact	Terms
45830		Joel	
Date Ordered	Date Completed	Shipped Via	Note
Jun 29, 2015		FedEx	

Quantity	Description	Unit Price	Amount
3	FlowJo v10 Dongle	\$3,695.00	\$11,085.00
3	Academic Discount	-\$1,000.00	-\$3,000.00
1	3 for 2 Promo - Educational	-\$2,695.00	-\$2,695.00
1	user is responsible for taxes and duties		\$0.00
1	Quote Valid for 6 months		\$0.00

**Return Policy:**

Unconditional return within 30 days.  
After 30 days, return of unopened products only.  
All returns require RMA number [invoice order #]  
Federal Tax I.D. # 20-4097268  
Made in U.S.A.

\*Prices do not include tax.

<b>Subtotal</b>	\$5,390.00
<b>Promo Discount</b>	\$0.00
<b>Sales Tax</b>	\$0.00
<b>Shipping</b>	\$30.00
<b>Total (U.S.Dollars)</b>	<b>\$5,420.00</b>

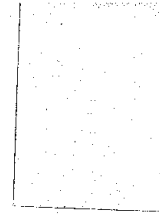
*D/rao*  
**Dr. D. N. RAO**  
Prof. & Head  
Dept. of Biochemistry  
AIIMS, New Delhi-110029

*P. Parthaprasad*  
**P. Parthaprasad**  
Assistant Professor  
Department of Biochemistry  
Institute of Medical Sciences  
Delhi-110029

*Dr. Parthaprasad*  
**Dr. Parthaprasad**  
Professor  
Department of Biochemistry  
India Institute of Medical Sciences  
New Delhi-110 029, INDIA

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Professor  
Department of Biochemistry  
India Institute of Medical Sciences  
New Delhi-110 029, INDIA

FlowJo LLC  
385 Williamson Way  
Ashland OR 97520 USA



Thank you for purchasing FlowJo software. There are three payment options:

1. CREDIT CARD

To pay with a credit card, the order can be faxed 001-541-482-3153, emailed [office@flowjo.com](mailto:office@flowjo.com), or called 001-541-201-0022 [in the USA] to us.

2. CHECK

To pay with a check, please order with a purchase order and then write the check payable to FlowJo LLC, and mail to :

FlowJo LLC  
385 Williamson Way  
Ashland OR 97520 USA

3. WIRE TRANSFER

To pay with a wire transfer, please order with a purchase order, and arrange the transfer with these bank coordinates:

Bank of America  
400 4th Street  
Lake Oswego, OR 97304 USA

NEW COORDINATES

FlowJo LLC  
Bank Account # 485011815317  
Oregon Routing ABA #: 323070380  
Swift/BIC Code: BOFAUS3N  
FedTax ID#: 20-4097268

FORMER COORDINATES

Tree Star, Inc.  
485001638902  
323070380 same  
BOFAUS3N same  
77- 0232733

Please let me know if you wish any assistance as you order FlowJo, from FlowJo, LLC. Thank you.

Yours sincerely,

Cindy Tyran, Ph.D.  
[office@flowjo.com](mailto:office@flowjo.com)

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