

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI: 110 029.  
STORES SECTION (DO)**

**Ref. No. 23/Stores (DO)/Uro/Proprietary/2015-16/FSC**

**Dated 24.08.2015**

**Sub:-** Purchase of **EMS Swiss Lithoclast 2 System – 1 No.** for the department of Urology, (AIIMS), New Delhi-29, on proprietary basis - **Inviting comments thereon.**

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The Institute is in the process to purchase **EMS Swiss Lithoclast 2 System – 1 No.** for the department of Urology, (AIIMS), New Delhi from M/s.EMS Electro Medical Systems S.A., Switzerland through M/s.Healthware Private Limited, New Delhi on proprietary basis. The proposal submitted by M/s.Healthware Private Limited, New Delhi and PAC Certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 21 days giving reference No.**23/Stores (DO)/Uro/Proprietary/2015-16/FSC**. The comments should be received by office of **Sr. Stores Officer (DO), Store Section (DO), Animal House Building, Near Biotechnology Building at AIIMS** on or before **15.09.2015 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**Yours faithfully,**

**SR. STORES OFFICER (DO)**

**Encl: Related documents enclosed.**

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ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI – 110 029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with **EMS Swiss Lithoclast 2 System**  
specification
2. Is the item a spare part attachment or accessory for an existing equipment **No**
3. Name of the manufacturers/Supplier of the item proposed by the indenter. **M/s.Olympus Medical Systems India Pvt. Ltd./ M/s.Healthware Pvt. Ltd., Hyderabad**
4. Are they sole manufacturers/sold distributors of the item **Yes**
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. **No**  
If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to locate alternative source of supply of use other substitutes. **No other alternative source for supply of other substitutes**
7. Why open/limited tender can't be resorted to, for locating alternative source. **These are proprietary items of M/s. Olympus Medical Systems India Pvt. Ltd.**
8. Are the proprietary items certifying that the rates are reasonable or not. **Rates certificate from the firm is enclosed**
9. Any other justification for procuring item from single source. **No other source for supply the said equipment**

The above mentioned information is provided by the firm.

Signature of Indenter  
(Demanding Officer)

  
(Counter Signed)  
(Head of the Department)

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)

Date: 25th May 2015  
Ref: IND/2015

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To,  
Head of Department  
Department of Urology  
All India Institute of Medical Sciences  
New Delhi

Dear Sir,

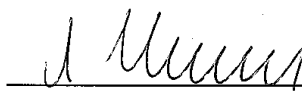
This is to certify & confirm that from the EMS manufactured products the simultaneous use of Pneumatic and Ultrasound Energies is available only with EMS Lithoclast Master. Pneumatic Energy is also available with the EMS Lithoclast 2.

Those products are patented in Europe, the United States, Australia, Canada and Japan.

**E.M.S. Electro Medical Systems SA**



Paolo Zanetti  
CEO Medical Business Unit



Andreas Menne  
Head of Legal Department

**E.M.S. Electro Medical Systems SA**  
Chemin de la Vuarpillière 31  
CH-1260 NYON (Switzerland)  
Tél. 0041 229944700  
Fax 0041 229944701

EMS ELECTRO MEDICAL SYSTEMS SA

CH. DE LA VUARPILLIERE 31 · CH-1260 NYON · SWITZERLAND · TEL 022 99 44 700 · FAX 022 99 44 701 · e-mail: welcome@ems-ch.com

for the details on this Certificate

Ref: HWPL/ND/AIIMS/2015-16/56  
Date: 25.05.2015

To,  
Head of Department  
Department of Urology  
AIIMS  
Ansari Nagar  
New Delhi

**Sub: Quotation for EMS Swiss Lithoclast® 2 on Proprietary basis.**

Dear Sir,

With reference to our discussion regarding EMS Swiss Lithoclast® 2 on Proprietary basis please find below the same for your reference and kind consideration.

Sr. No.	Part No	Description	Qty	Price in INR
1	FT-158A	Medical Equipment - for Percutaneous Removal of Kidney Stones, with continuous irrigation and suction and standard accessories SWISS LITHOCLAST® 2 SYSTEM – an Intracorporeal Lithotripter, basic device includes	1	19,95,000.00
	EL-225	Holder for the stone catcher	1	Inclusive
	FR-125	Stone catcher Holder	1	Inclusive
	EK-216	Electric foot pedal	1	Inclusive
	FB-286/3	Instruction manual Swiss Lithoclast® 2	1	Inclusive
	BG-075	Spare tube for the pneumatic hand piece without connector	1	Inclusive
	EQ-113	Set of connectors for exhaust	1	Inclusive
	DP-296	Carton package	1	Inclusive
2	FR-089	Pneumatic handpiece pn3 set including		
	EL-175	Pneumatic handpiece pn3	1	Inclusive
	EL-219	Adjustable interface	2	Inclusive
	AD-347	Probe cap	2	Inclusive
	EH-096	Compressed air tubing for hand piece	1	Inclusive
	EQ-062	Silicone probe guide set (packing unit 12 silicones)	1	Inclusive
	BE-028	Silicone seals (single use, packing unit 20)	1	Inclusive
	DP-201	Transportation case	1	Inclusive
3		Pneumatic probes		
	EL-080	Lithoclast probe Ø 0.8mm, length 668mm	5	Inclusive
	EL-046	Lithoclast probe, Ø 0.8mm, length 605mm	5	Inclusive
	EL-058	Lithoclast probe, Ø 1.6mm, length 605mm	5	Inclusive
	EL-044	Lithoclast probe, Ø 2mm, length 425 mm	5	Inclusive
	EL-045	Lithoclast probe, Ø 1.0mm, length 605mm	1	Inclusive
4	DW-007	Compressor 8 bar / 4 1, 220V (Jun – Air)	1	Inclusive
		Compressed air tube for the compressor	1	Inclusive
	EH-086	Compressed air tubing	1	Inclusive
		Compressed air tube 3 m for the compressor		

**Healthware Private Limited**

35/14, Ground Floor, East Patel Nagar, New Delhi - 110 008, India  
Tel: +91 11 4504 5837, Fax: +91 11 2573 2585 www.healthwareindia.com

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5	CD-094	Main Cord		
6	FR-127	LITHOVAC SET incl.	1	Inclusive
	EL-182	LithoVac body with tube – valve (silicone tube 15 cm with connector)	1	Inclusive
	EL-237	Suction set for LithoVac (silicone tubing with 2 connecting pieces)	1	Inclusive
	FB-282/3	Instruction manual Lithovac Iv3	1	Inclusive
		<b>LithoVac suction tube set</b>		
	EL-081	Suction tube for LithoVac Ø1.6mm	1	Inclusive
	EL-211	EL-212 Suction probe 4mm,330 mm length	2	Inclusive
	EL-080	Lithoclast probe Ø 0.8mm, length 668mm - EL-080	2	Inclusive
7	FR-112	FR-112 Sterilization tray	1	Inclusive
8	FR-114	Handpiece adapter FR-114	1	Inclusive
9	UPS	2 KVA UPS (Indigenous) with 30 min battery backup	1	Inclusive
10	Trolley	Trolley (Indigenous) Free of Cost	1	Inclusive
<b>Total Price of the above configuration with 5 years warranty</b>			<b>19,95,000.00</b>	

For Healthware Private Limited

  
Authorised Signatory

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**OLYMPUS**

**EMS**

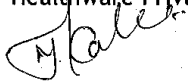


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**LIST OF ESSENTIAL SPARE PARTS & CONSUMABLES**

S.No.	Description of Part	Qty	Unit Price in INR
1	Probe 0.8mm diameter for use with long ureteroscope (EL-080)	1	22,000.00
2	Probe 0.8mm diameter for use with short ureteroscope (EL-046)	1	22,000.00
3	Probe 1.6mm diameter for use with long ureteroscope (EL-058)	1	22,000.00
4	Probe 2mm diameter for use with nephroscope (EL-044)	1	22,000.00
5	Lithovac Adapter for Ureteroscopes (FR-024)	1	41,000.00
6	Lithovac Suction Tube for PNL 12Fr Diameter (EL-211)	1	14,100.00
7	Lithovac Suction tube for URS 4.8Fr Diameter (EL-213)	1	14,100.00
8	Handpiece adapter FR-114	1	38,100.00

For Healthware Private Limited



Authorised Signatory

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CIN: U24232AP1996PTC025938

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**OLYMPUS****EMS**

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Date: 25th May 2015  
Ref: HWPL/2015-16/060

To,  
Head of Department  
Department of Urology  
AIIMS  
New Delhi

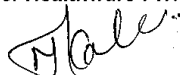
**COMPREHENSIVE MAINTENANCE CONTRACT**

The Comprehensive Maintenance Contract for EMS Swiss Lithoclast® 2 after the expiry of 60 months of comprehensive warranty with the exception of Lithoclast probes, Lithovac, Suction tubes and lithovac probes will be as per the following rates.

> 1 <sup>st</sup> year after warranty	Rs. 95,000.00
> 2 <sup>nd</sup> year after warranty	Rs. 95,000.00
> 3 <sup>rd</sup> year after warranty	Rs. 95,000.00
> 4 <sup>th</sup> year after warranty	Rs. 95,000.00
> 5 <sup>th</sup> year after warranty	Rs. 95,000.00

Note : Service tax would be extra as applicable.

For Healthware Private Limited



Authorised Signatory

CIN: U24232AP1996PTC025938

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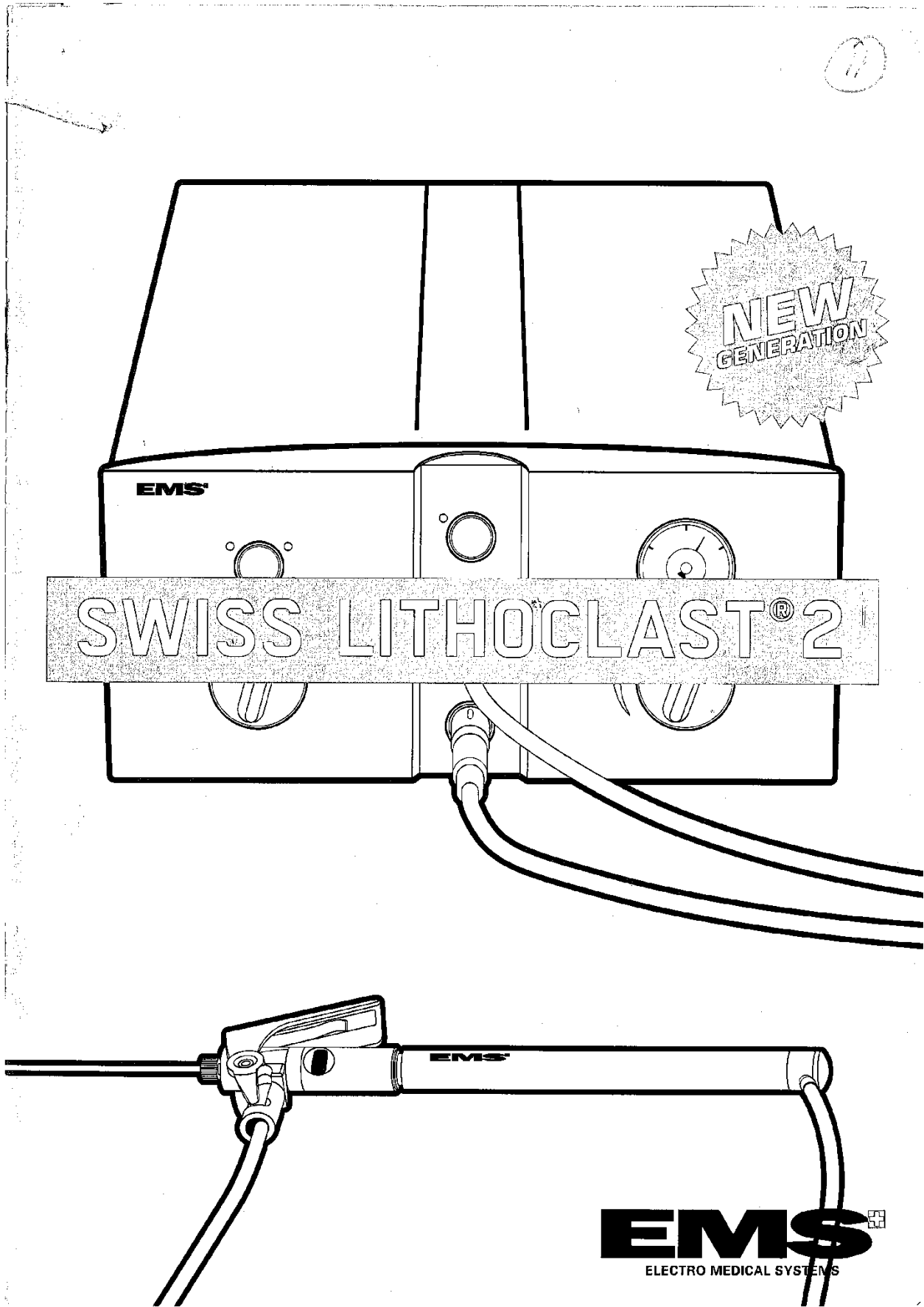


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