

DEPARTMENT OF TRANSPLANT IMMUNOLOGY & IMMUNOGENETICS  
All India Institute of Medical Sciences  
Ansari Nagar, New Delhi-110029

Dated: 20.10.2023

Ref. No. 02/Prop/TII/2023-24/

**Subject: Procurement of Beckman-Coulter Nephelometer (Image-800) Reagents on proprietary basis - Inviting comments thereon.**


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The request has been received from Dr. D.K. Mitra, Prof. & Head, Dept. of T.I.I, for procurement of the subject item from M/s. Beckman Coulter India Pvt. Ltd., 4<sup>th</sup> Floor, DLF Tower 15, Shivaji Mard, Najafgarh Rd, New Delhi 110015, (Through:- M/s. BSP Diagnostic Systems (P) Ltd., 3<sup>rd</sup> Floor, Atlantic Plaza, L.S.C, Plot No.8, Surajmal Vihar, Delhi - 110092) on proprietary basis. The proposals submitted by M/s. BSP Diagnostic Systems (P) Ltd. and the Proforma Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 21 days giving reference 02/Prop/TII/2023-24/. The comments should be received by Office of the Asst. Stores Officer (TII), at AIIMS on or before 15/11/2023 up to 12:00 P.M., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**Encl: Related documents enclosed.**

1. PAC Certificate enclosed.
2. Proforma Invoice


  
ASST. STORES OFFICER (TII)  
Department of Transplant  
Immunology & Immunogenetics  
A.I.I.M.S., New Delhi-110029



ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029

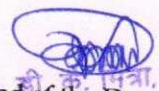
PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No.  
Required Along with specification  
IGG, IGA, IGM REAGENT, IGE KIT, BUFFER-1, BUFFER-2, BUFFER-3, CALIBRATOR-I, CALIBRATOR-II, CALIBRATOR-III
2. Is the item a spare part  
Attachment or accessory for an existing equipment.  
Specific Consumables for IMAGE 800 Nephelometer System
3. Name of the manufacturers/  
Supplier of the item proposed by the indenter.  
M/s. Beckman Coulter USA/Beckman Coulter, INDIA/  
Ms. BSP Diagnostic Systems P. Ltd., New Delhi, INDIA
4. Are they sole manufacturers /  
sole distributors of the item  
Yes
5. Is there any other Item with  
similar/equivalent specification available in the market to meet the  
hob requirement envisaged. If the answer is yes, why the Same can't be  
procured. Demanding officer should bring out comparative  
functional advantages/cost effectiveness of the recommended  
item from these offered by other.  
NO. These are specific reagents to be used with  
IMAGE-800 Nephelometer (manufactured by  
Beckman Coulter, USA/Beckman Coulter India) used  
in patient-care services in the laboratories of the  
department. Dept. has been using these satisfactorily  
since last several years.
6. What were the efforts made to locate  
alternative source of supply or use  
other substitutes.  
Not Applicable
7. Why open/limited tender can't be  
resorted to, for locating alternative  
source.  
Proprietary item of M/s.Beckman Coulter USA  
/Beckman Coulter India Pvt. Ltd.
8. Are the proprietary items  
certifying that the rates are  
reasonable or not.  
Yes, items are proprietary and rates are  
reasonable.
9. Any other justification for  
procuring item from single source.  
Proprietary items (reagents & consumables)  
for closed system.

  
(Indenting Officer)

I certify that the item at Sr.No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed has advantages in meeting our functional requirements and limited tender system could be dispensed with as they would no useful purpose in this particular case.

\*(Strike out whichever is not applicable)

  
(Head of the Department)

Prof. D.K. Mishra, M.D.  
Associate Professor  
Department of Transplant  
Immunology & Immunogenetics  
A.I.I.M.S., New Delhi-110029





Beckman Coulter India Pvt. Ltd.

Regional Office:  
 DSM: 433-434 & 435  
 4<sup>th</sup> Floor, DLF Tower  
 15 Shivaji Marg, Najafgarh Road  
 New Delhi-110015  
 Tel: +91 11 40112931  
 Fax: +91 11 40112940

Ref.: BCIPL/GEN/N&W/832/2023

Dated: September 11, 2023

PROPRIETARY ARTICLE CERTIFICATE

To Whom It May Concern:

We hereby declare that Nephelometry Analyzer (Model: Immage 800) and its reagents and consumables as per list below are proprietary product manufactured by our principal M/s Beckman Coulter Inc., USA. Beckman Coulter does not guarantee optimum performance of equipment if any other manufacturer's reagents are used on Immage 800 Fully Automated Nephelometry Analyzer

S. No	Part No.	Item Description
1	446460	IGA REAGENT
2	474620	IMAGE IGE
3	447610	IGM REAGENT
4	446400	IGG REAGENT
5	449560	CALIBRATOR I ARRAY
6	663940	KIT CALIBRATOR II ARRAY/ICS 4X1ML
7	449730	CALIBRATOR III ARRAY
8	447650	Buffer-I
9	447040	Buffer-II
10	447050	Buffer-III
11	651412	SAMPLE CUP .5ML 1000/PK
12	470708	DILUTION SEG. 100/PKG IMAGE
13	447640	DILUENT 1 (4X120ML)
14	447060	Wash Solution 10L

Beckman Coulter India Private Limited is the sole entity to import, promote and market above products in India.

Thanking you,

For Beckman Coulter India Private Limited

DocuSigned by:

Raghavendra SR

Signer Name: Raghavendra SR

Signing Reason: I approve this document

Signing Time: 11-Sep-2023 | 2:45:31 PM IST



(Raghavendra S.R.)  
 Sales Head - Government Business, India  
 Clinical Diagnostics

Email Id: SRAGHAVENDRA01@beckman.com

*Raghavendra SR*

*[Signature]*

*[Signature]*

Beckman Coulter India Pvt. Ltd.

Registered Office: Unit Nos. TF-B-07(A) to 15, Third Floor, B Wing, Art Guild House, Phoenix Market City, L.B.S. Road, Kurla (West), Mumbai-400070. Tel: +91 22 68385000 Fax: +91 22 68385060  
 CIN: U33119MH2005PTC15717 [www.beckmancoulter.com](http://www.beckmancoulter.com)





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AUTHORIZATION LETTER

The HOD,  
Dept. of Transplant Immunology & Immunogenetics,  
All India Institute of Medical Sciences  
New Delhi. -110029.

Dear Sir,

We hereby authorize M/s BSP Diagnostic Systems (P) Ltd. to supply our reagents / consumables used for Automated Nephelometer (Model: IMAGE 800) to your esteemed hospital.

The contact details of M/s BSP Diagnostic Systems (P) Ltd. are as follows:

M/s BSP Diagnostic Systems (P) Ltd.  
3rd Floor, Atlantic Plaza, L.S.C., Plot No. 08  
Central Market, Surajmal Vihar  
Delhi-110092.  
PH:- 011-47542400, Fax.: 011-43027037  
Contact Person: Mr. Prashant Pandey

You are requested to kindly issue the Supply order and payment to M/s BSP Diagnostics (P) Ltd.

This authorization is valid until revoked by us and informed to your office in writing.

Thanking you,

For Beckman Coulter India Private Limited

DocuSigned by:

Raghavendra SR

Signer Name: Raghavendra SR  
Signing Reason: I approve this document  
Signing Time: 11-Sep-2023 | 2:45:14 PM IST



(Raghavendra S.R.)  
Sales Head - Government Business, India  
Clinical Diagnostics  
Email Id: SRAGHAVENDRA01@beckman.com

*[Handwritten signature]*  
*[Handwritten signature]*  
*[Handwritten signature]*





Beckman Coulter India Pvt. Ltd.

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Ref.: BCIPL/GEN/N&amp;W/832/2023

Dated: September 11, 2023

The HOD,  
Dept. of Transplant Immunology & Immunogenetics,  
All India Institute of Medical Sciences, New Delhi. -110029.

**Sub.:** Quotation for Reagents & Consumables used for Automated Nephelometer (Model: IMAGE 800).

Dear Sir,

We are pleased to submit our below offer for Reagents / Consumables used for Automated Nephelometer (Model: IMAGE 800).

S. No	Part No.	Item Description	Unit Price (INR)	Qty.	Total Unit Price (INR)	GST@%	GST Amount	Total Price Inclusive GST (INR)
1	446460	IGA REAGENT	19,000.00	3	57,000.00	12%	6,840.00	63,840.00
2	474620	IMAGE ICE	46,883.00	6	281,298.00	12%	33,755.76	315,053.76
3	447610	IGM REAGENT	19,000.00	3	57,000.00	12%	6,840.00	63,840.00
4	446400	IGG REAGENT	19,000.00	3	57,000.00	12%	6,840.00	63,840.00
5	449560	CALIBRATOR I ARRAY	10,450.00	2	20,900.00	12%	2,508.00	23,408.00
6	663940	KIT CALIBRATOR II ARRAY/ICS 4X1ML	28,714.00	2	57,428.00	12%	6,891.36	64,319.36
7	449730	CALIBRATOR III ARRAY	29,163.00	2	58,326.00	12%	6,999.12	65,325.12
8	447650	Buffer-I	6,175.00	6	37,050.00	12%	4,446.00	41,496.00
9	447040	Buffer-II	24,234.00	6	145,404.00	12%	17,448.48	162,852.48
10	447050	Buffer-III	6,092.00	6	36,552.00	12%	4,386.24	40,938.24
11	651412	SAMPLE CUP .5ML 1000/PK	3,000.00	2	6,000.00	18%	1,080.00	7,080.00
12	470708	DILUTION SEG. 100/PKG IMAGE	7,600.00	2	15,200.00	18%	2,736.00	17,936.00
13	447640	DILUENT 1 (4X120ML)	6,175.00	2	12,350.00	12%	1,482.00	13,832.00
14	447060	Wash Solution 10L	6,650.00	20	133,000.00	12%	15,960.00	148,960.00
<b>Total Price Inclusive GST (In INR)</b>								<b>1,092,720.96</b>

**Terms & Conditions: -**

1. GST will be charged extra at actuals on above prices.
2. If there is any change in tax structure by the Government, same will be levied as applicable at the time of supply.
3. Supplies to be done through our authorized distributor M/s BSP Diagnostic Systems (P) Ltd.
4. Delivery period: Within 8-10 weeks after receipt of confirmed supply order. Delivery is subject to any force majeure conditions like pandemic, epidemic, riots, fire, flood, earthquake etc. which are beyond our control.
5. Price validity: Upto 31/03/2024.

Thanking you,

For Beckman Coulter India Private Limited

DocuSigned by:

Raghavendra SR

Signer Name: Raghavendra SR

Signing Reason: I approve this document

Signing Time: 11/09/2023 | 2:45:23 PM IST

(Raghavendra SR)  
Sales Head - Government Business, India  
Clinical Diagnostics



*Raghavendra SR*  
*[Signature]*

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The HOD,  
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All India Institute of Medical Sciences  
New Delhi. -110029.

Sub: Rate Certificate.

Dear Sir,

Beckman Coulter India Private Limited is a fully owned indirect subsidiary of Beckman Coulter Inc., USA hereby certify to the best of our knowledge that the rates quoted for Reagents / Consumables used for Automated Nephelometer (Model: IMAGE 800) are not higher than the rates being charged from other Government Hospitals / Institutions in India for the same equipment, having same configuration, workload and terms & conditions of purchase.

Thanking you,

For Beckman Coulter India Private Limited

DocuSigned by:

Raghavendra SR



Signer Name: Raghavendra SR  
Signing Reason: I approve this document  
Signing Time: 11-Sep-2023 | 2:45:40 PM IST

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(Raghavendra S.R.)

Sales Head - Government Business, India

Clinical Diagnostics

Email Id: SRAGHAVENDRA01@beckman.com



*Ragh*

*[Signature]*

*[Signature]*

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