



DEPARTMENT OF ORTHOPAEDICS  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI - 110029

Ph. 011-26593341  
011-26588407

Dated: November 22, 2016

Ref. No. 26/Ortho/Stores/Proprietary/2016-17

Subject "Requirement of Power Supply AVS P/No. - 300569 and drawer channel P/No. 5000258 for Penlon Anaesthesia Machine" for the Department of Orthopaedics, AIIMS, New Delhi - 110029 on proprietary basis: Inviting comments thereon

The Institute is in the process to purchase "Requirement of Power Supply AVS P/No. - 300569 and drawer channel P/No. 5000258 for Penlon Machine" for the Department of Orthopaedics, AIIMS, New Delhi from M/s. Penlon Limited, Abingdon, on proprietary basis. The proposal submitted by M/s. Indian Surgical Equipment Co. Pvt. Ltd., A-50/1, 1<sup>st</sup> Floor, Okhla Ind. Area, Phase-II, New Delhi - 110020 and PAC Certification are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding the proprietary nature of the equipment/item within 15 days giving reference no. 26/Ortho/Stores/proprietary/2016-17. The comments should be received of the office of Professor and Head, Department of Orthopaedics, 5<sup>th</sup> Floor, Teaching Block, AIIMS, New Delhi, failing which it will be presumed that any other vendor has no comment to offer and the case will be decided on the merits.

Yours sincerely,

Prof. Rajesh Malhotra  
Professor and Head

Encl: Related documents enclosed

Dr. R. MALHOTRA  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor & Head  
Department of Orthopaedics  
A.I.I.M.S., New Delhi-110029

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
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**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1.	Item/Type/Model No. required alongwith specifications.	Anaesthesia Machine and Monitor
2.	Is the item a spare part attachment or accessory for existing equipment?	Spare Parts (Power Supply AWS P/No. 300-569 and Drawer Channel P/No. 5000258 for penlon anaesthesia machine
3.	Name of the manufactures supplier of the item proposed by the indenter.	M/s. Penlon, Abingdon
4.	Are they sole manufactures/Sold distributors of the item?	Sole Manufacturer
5.	Is there any other item with similar/equivalent specifications available in the market to meet the job requirement envisaged? If the answer is yes, why the same can't be procured. Demanding Officer should bring out of comparative functional advantage/cost effectiveness of the recommended item from these offered by other.	No
6.	What were the efforts made to locate alternative source of supply of use other substitutes.	No
7.	Why open/limited tender can't be resorted to, for locating alternative source.	No.
8.	Are the proprietary items certifying that the rates are reasonable or not	Power Supply is proprietary item certificate enclosed and best of my knowledge the price quoted by the firm should be reasonable
9.	Any other justification for procuring item from single source.	Price reasonability certificate is also enclosed.

Signature of Indenter

Counter Signed by  
Head of the Department  
Dr. R. MALHOTRA  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor & Head  
Department of Orthopaedics  
A.I.I.M.S., New Delhi-110029

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable.)



Penlon Limited  
Abingdon Science Park  
Barton Lane  
Abingdon  
OX14 3NB

Dt. 24/09/2016

**TO WHOM IT MAY CONCERN**

**PROPRIETARY CERTIFICATE**

We hereby certify that Spare Parts of Penlon Limited, Abingdon Science Park, Barton Lane, Abingdon, OX 14 3NB, United kingdom, are quoted by our estimate no.

ISEC-XVIII-X/2016-17/484DT:-24/09/2016 are solely manufactured by Penlon Limited, United Kingdom.

These are of proprietary in nature.

Yours faithfully

Ziad Salame  
(M.D. to Indian Sub-Continent)  
For and on behalf of Messrs Penlon Ltd.  
Abingdon Science Park  
Barton Lane  
Abingdon, OX14 3NB  
England (U.K.)

Dr. R. MALHOTRA  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor & Head  
Department of Orthopaedics  
A.I.I.M.S., New Delhi-110029

General  
Tel: +44(0) 1235547000  
Fax: +44(0) 1235547041 <http://www.penlon.com>

International Sales  
Tel: +44 (0) 1235 547001  
Fax: +44 (0) 1235 547021

UK Sales  
Tel: 01235547036  
Fax: 01235 547023 I

Service  
Tel: 01235 547060  
Fax: 01235 547061

Medical Gas  
Tel: 01235 547038  
Fax: 01235 547055

CE0473

ISO 9001 EN 46001



**INDIAN SURGICAL EQUIPMENT CO. PVT. LTD.**  
IMPORTERS & DISTRIBUTORS OF SURGICAL DISPOSABLES & MEDICAL EQUIPMENTS

ISEC-RC/2016-17

Dt. 16/11/2016


**TO WHOM IT MAY CONCERN**

**RATE CERTIFICATE**

This is to certify that the rate quoted as per Estimate no. **ISEC-XVIII-I/2016-17/765**  
**Dated:-16/11/2016** by us for Servicing/Repairing/Replacement of Penlon Anesthesia work station is not higher than those quoted to other institution/department in India for similar service/spare parts.

Thanking you,  
Yours Sincerely  
For, **Indian Surgical Equipment Co. Pvt. Ltd.**

  
^Sneha Rajpal (Mrs.)  
Managing Director  
DIN NO: 01035673

  
**Dr. R. MALHOTRA**  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor & Head  
Department of Orthopaedics  
A.I.I.M.S., New Delhi-110029

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