

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

**Ref. No. 20/Prop./CCM/SK/2018-19/RS**

**Dated: 15.11.2018**

**Subject: Purchase of HemoCue Hb 301 Analyzer, for the Deptt. of CCM, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.**

\*\*\*\*\*

The request has been received from Dr.Shashi Kant, Deptt. of CCM,AIIMS to purchase the subject item from M/s.Speciality Pharma (Mfg. by M/s.HemoCue) on proprietary basis. The proposal submitted by M/s.Speciality Pharma and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 20/Stores/CCM/SK/2018-19/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **01/12/2018 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

**1. PAC Certificate enclosed.**

**2. Performa Invoice**

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029

RESEARCH SECTION

PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required alongwith specification. *HemoCue Analyser Hb301*
2. Is the item a spare parts attachment or accessory for an existing equipment. *Main instrument*
3. Name of the manufacturers/supplier of the item proposed by the Indentor. *HemoCue / Specialty Pharma.*
4. Are they sole manufacturers/sole distributors of the item. *Yes.*
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. *No*
6. What were the efforts made to locate alternative source of supply or use other substitutes. *Extensive market research done.*
7. Why open/limited tender can't be resorted to, for locating alter native source. *Proprietary items.*
8. Are the proprietary items certifying that the rates are reasonable or not. *Yes.*
9. Any other justification for procuring item from single source. *Nil*

Signature of Indentor  
(Demanding Officer)

*Kapil Yadav*  
DR. KAPIL YADAV  
Associate Professor  
Centre for Community Studies  
All India Institute of Medical Sciences  
Ansari Nagar

*[Signature]*  
COUNTERSIGNED  
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)

*[Signature]*



Ängelholm October 1, 2013

HEMOCUE AB

EC DECLARATION OF CONFORMITY

**Manufacturer's name:** HemoCue AB

**Manufacturer's address:** Kuvettgatan 1  
SE 262 71 Ängelholm  
Sweden

**Product name:** HemoCue® Hb 301 Analyzer  
HemoCue® Hb 301 Microcuvettes

**Classification:** In Vitro Diagnostic Directive  
(98/79/EC) General (not  
according to Annex II)

We herewith declare that the above mentioned products meet the  
Essential Requirements of Annex 1 of the Council Directive 98/79/EC for In  
Vitro Diagnostic Medical Devices. All supporting documentation is retained  
under the premises of the manufacturer.

HEMOCUE AB

  
Niels Christiansen  
President



HemoCue AB  
Visit: Kuvettgatan 1  
SE-262 71 Ängelholm  
Sweden  
hemocue.com

Post: HemoCue AB  
P.O. Box 1204  
SE-262 23 Ängelholm  
Sweden

Phone: +46 431 48 12 00  
Fax: +46 431 48 12 25  
E-mail: info@hemocue.se  
Org no: 556342-9272





Product Service

# CERTIFICATE

No. Q1N 16 03 32060 016

**Holder of Certificate:** HemoCue AB



Kuvettgatan 1  
26271 Ängelholm  
SWEDEN

**Facility(ies):**

HemoCue AB  
Kuvettgatan 1, 26271 Ängelholm, SWEDEN



**Certification Mark:**



**Scope of Certificate:** Design and development, production and distribution of test-systems for In-Vitro Diagnostic

**Applied Standard(s):**

EN ISO 13485:2012 + AC:2012  
Medical devices - Quality management systems -  
Requirements for regulatory purposes  
(ISO 13485:2003 + Cor. 1:2009)  
DIN EN ISO 13485:2012

The Certification Body of TÜV SÜD Product Service GmbH certifies that the company mentioned above has established and is maintaining a quality management system, which meets the requirements of the listed standard(s). See also notes overleaf.

**Report No.:**

713077639

**Valid from:**

2016-08-01

**Valid until:**

2019-07-31

**Date,** 2016-06-14

Stefan Preiß



Page 1 of 1

DAkkS  
Deutsche  
Akkreditierungsstelle  
D-ZM-11322-01-00

TUV SUD

Ängelholm  
March 14, 2014

### Proprietary Certification

Whereas, **HemoCue AB**, who are established and reputable manufacturers of

HemoCue® Hb 201\* Analyzer  
HemoCue® Hb 201 Microcuvette  
HemoCue® Hb 301 Analyzer  
HemoCue® Hb 301 Microcuvette  
HemoCue® Glucose 201\* Analyzer  
HemoCue® Glucose 201 Microcuvette  
HemoCue® Glucose 201 RT Analyzer  
HemoCue® Glucose 201 RT Microcuvette  
HemoCue® Plasma/Low Hb Photometer  
HemoCue® Plasma/Low Microcuvette  
HemoCue® Albumin 201 Analyzer  
HemoCue® Urine Albumin Microcuvette  
HemoCue® WBC Analyzer  
HemoCue® WBC Microcuvette  
HemoCue® WBC DIFF Analyzer  
HemoCue® WBC DIFF Microcuvette

having factories at

Kuvettgatan 1  
SE-262 71 Ängelholm,  
Sweden

do hereby certify that HemoCue® Hb 301 Analyser which is patented under Indian Pat. No. 222644, EP 1 456 649, US Pat No. 6,831,733 is proprietary product of HemoCue AB.

We market these products through our authorized channel partner in the Indian Market.

HemoCue AB



Pia Werndrup, Ph.D  
Patent Attorney



Box 1204  
S-262 23 ÄNGELHOLM  
SWEDEN

HemoCue AB  
Visit: Kuvettgatan 1  
SE-262 71 Ängelholm  
Sweden  
hemocue.com

Post: HemoCue AB  
Box 1204  
SE-262 23 Ängelholm  
Sweden

Phone: +46 431 48 12 00  
Fax: +46 431 48 12 25  
E-mail: info@hemocue.se  
Org no: 556342-9272

JGUE

Ängelholm  
March 14, 2014

#### Proprietary Certification

Whereas, **HemoCue AB**, who are established and reputable manufacturers of

HemoCue® Hb 201+ Analyzer  
HemoCue® Hb 201 Microcuvette  
HemoCue® Hb 301 Analyzer  
HemoCue® Hb 301 Microcuvette  
HemoCue® Glucose 201+ Analyzer  
HemoCue® Glucose 201 Microcuvette  
HemoCue® Glucose 201 RT Analyzer  
HemoCue® Glucose 201 RT Microcuvette  
HemoCue® Plasma/Low Hb Photometer  
HemoCue® Plasma/Low Microcuvette  
HemoCue® Albumin 201 Analyzer  
HemoCue® Urine Albumin Microcuvette  
HemoCue® WBC Analyzer  
HemoCue® WBC Microcuvette  
HemoCue® WBC DIFF Analyzer  
HemoCue® WBC DIFF Microcuvette

having factories at

Kuvettgatan 1  
SE-262 71 Ängelholm,  
Sweden

do hereby certify that HemoCue® Hb 301 Cuvette which is patented under Indian Pat. No. 222644, EP1 456 649, US Pat No. 6,831,733 is proprietary product of HemoCue AB.

We market these products through our authorized channel partner in the Indian Market.

HemoCue AB



Pia Werndrup, Ph.D  
Patent Attorney



Box 1204  
S-262 23 ÄNGELHOLM  
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HemoCue AB  
Visit: Kuvettgatan 1  
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hemocue.com

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Fax: +46 431 48 12 25  
E-mail: info@hemocue.se  
Org no: 556342-9272







To,

Date: 24<sup>th</sup> Aug, 2018

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The Head of Department,  
Center for Community Medicine,  
AIIMS,  
New Delhi.

Subject: Authorisation for supply to M/s Speciality Pharma against your esteemed order.

Dear Sir/Madam,

This is to certify that

M/s Speciality Pharma  
17/24, 1st Floor  
Yusuf Sarai, Main Market  
New Delhi

is authorised to collect orders, raise bills and collect payments against your esteemed order.

No company, individual, firm or dealer other than M/s Speciality Pharma is authorised to make supplies of HemoCue AB products at your premier institution. In the event that any company, individual, firm or dealer other than M/s Speciality Pharma makes these supplies to you, in such an eventuality, HemoCue India declares that it shall not be liable in any manner, be responsible for nor shall it be liable for the quality, service or support for the HemoCue AB products.

This authorisation is valid till 31<sup>st</sup> Dec, 2018.

This authorisation is limited to the scope and nature of authority expressed hereinabove.

If you have any queries feel free to contact the undersigned, or

Dr. Pawan K Gupta, Head Institutional Business on +91 9891344359, E - Mail ID [PawanKumar.Gupta@hemocue.in](mailto:PawanKumar.Gupta@hemocue.in)

Mr. Vijay Anand, RSM South & Channel Manager on +91 9952017949, E Mail ID [VAN@hemocue.in](mailto:VAN@hemocue.in)

Sincerely,

  
Dr. Pawan K Gupta,  
Head Institutional Business  
HemoCue India  
Customer Care E Mail ID: [customerservice@hemocue.in](mailto:customerservice@hemocue.in)

CC: M/s Speciality Pharma

HemoCue India  
A Division of DHR Holding India Pvt. Ltd.  
Address: Unit No. 325 to 328, DLF Tower  
Shivaji Marg, Najafgarh Road, Mayapuri  
New Delhi 110 015, India  
[hemocue.in](http://hemocue.in)

Phone : +91 11 430 444 00  
Fax : +91 11 430 444 44  
E-mail: [customerservice@hemocue.in](mailto:customerservice@hemocue.in)  
[info@hemocue.in](mailto:info@hemocue.in)

Corporate Identity Number: U65100DL2007PTC167117



Dated: 04/10/2018

GST No. 07ABGFS7594E1ZR

To  
Respected HOD,  
CCM, AIIMS  
New Delhi, India

Sub: Quotation

Dear Sir,

Please find attached special hospital rates for your esteemed Institution.

S. No.	Product Description	Rate per unit	Qty	GST %	Total Amount
1.	Hemocue HB 301 Analyzer (HSN Code:90279090 )	21000.00	24	18%	594720.00
	<b>Total Amount Including GST</b>	-	-	-	<b>594720.00</b>
Total Amount in words INR : -Five Lakh Ninety Four Thousand Seven Hundred Twenty Only.					

For Speciality Pharma

**SPECIALITY PHARMA**  
17/24, 1st Floor,  
Yusaf Sarai, Main Market,  
New Delhi