

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

**Ref. No. 53/Prop/Anesth/DG/18-19/RS**

**Dated: 27.02.2018**

**Subject: Procurement of Consumables(Fuser Pump Set) on *proprietary basis-Inviting Comments thereon.***

\*\*\*\*\*

The request has been received from **Dr.Devalina Goswami, Deptt of Anesthesiology, AIIMS** to purchase the subject item from **M/s.Hospimedica International Ltd. (Mfg. by M/s.Pajunk Medizintechnologie)**. on proprietary basis. The proposal submitted by **M/s.Hospimedica International Ltd. (Mfg. by M/s.Pajunk Medizintechnologie)** and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 53/Prop/Anesth/DG/18-19/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **16/03/2019 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

**1. PAC Certificate enclosed.**

**2. Performa Invoice**

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029

RESEARCH SECTION

PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification. *Fusion pump set (infusing catheter with flexible helical coil and 30 perforations along dist. 75mm. 196 X 500mm (001157-10A) by PAJUNK (HOSPIMEDICA)*
2. Is the item a spare parts attachment or accessory for an existing equipment. *NO*
3. Name of the manufacturers/supplier of the item proposed by the Indentor. *Manufacturer, PAJUNK - Germany  
SUPPLIER: Hospimedica, India*
4. Are they sole manufacturers/sole distributors of the item. *Yes*
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. *NO*
6. What were the efforts made to locate alternative source of supply or use other substitutes. *Perodurus internet, websearch  
Car a proprietary item)*
7. Why open/limited tender can't be resorted to, for locating alternative source. *This is the only company making the product, however.*
8. Are the proprietary items certifying that the rates are reasonable or not. *Yes*
9. Any other justification for procuring item from single source. *Research proper and they are the sole manufacturer.*

*[Signature]*  
Signature of Indentor  
(Demanding Officer)

Dr. DEVALINA GOSWAMI  
Associate Professor  
Department of Anaesthesiology, Pain Medicine & Critical Care

*[Signature]*  
Dalim Kumar Baldya  
Associate Professor

*[Signature]*  
COUNTERSIGNED  
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)

**PAJUNK**

MEDIZINTECHNOLOGIE

PROPRIETARY CERTIFICATE

Date : Sep 7th 2017

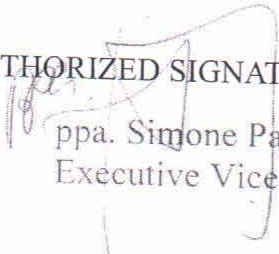
This is to certify that Wound Infiltration Catheter set - InfiltraLong for Wound Infiltration Catheter for Post Operative Wound Pain Management made up of kink proof material and multi perforation and split cannula is a proprietary product of Pajunk Germany.

Said product with above features & published specification is not manufactured by any other manufacturer in the world.

Yours sincerely,

PAJUNK GMBH, GERMANY

AUTHORIZED SIGNATORY

  
ppa. Simone Pajunk-Schelling  
Executive Vice President

**PAJUNK® GMBH**


Medizintechnologie

Karl-Hall-Str. 1

D-78187 Geisingen

Telefon: 07704/9291-0

Telefax: 07704/9291-600

  
ppa. Martin  
Executive Vice President

**TECHNICAL SPECIFICATIONS FOR WOUND INFILTRATION CATHETER FOR POST  
OPERATIVE WOUND PAIN MANAGEMENT**

- Catheter should have multiple perforations along 360 deg radius for continuous & uniform administration of analgesic in the wound
- Should be supplied with split cannula with puncture cannula
- Catheter should be made up of transparent polyamide & catheter hub should have additional kink proof protection arrangement
- Should have a complete, closed system consisting of a pump, weld bounded discharge lines, filter and infiltral along catheter
- Should be available in sizes
  - 19G X 420mm with 15 perforations
  - 19G X 500mm with 30 perforations
  - 19G X 600mm with 45 perforations
  - 19G X 600mm with 60 perforations
  - 19G X 700mm with 88 perforations
  - 19G X 900mm with 88 perforations

**PAJUNK**

Pioneering medical technology

**ATTESTATION**

We confirm herewith that

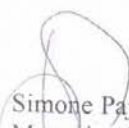
**HOSPIMEDICA INTERNATIONAL LTD.**  
Leelawanti House, 58/10, Ashok Nagar,  
New Delhi – 110018,  
INDIA

acting as our authorized distributor in India regarding our Regional Anaesthesia and Organ Biopsy range, is fully empowered to present offers to tenders placed by Public Hospitals and Organizations, State Services and Other Institutions, in the Public or Private Sector.


In case **HOSPIMEDICA INTERNATIONAL LTD.** is partially or fully awarded the tender, **PAJUNK Medizintechnologie GmbH** fully accepts the task of producing and supplying **HOSPIMEDICA INTERNATIONAL LTD.** with all the quantities requested.

This **ATTESTATION** is valid until March 31<sup>ST</sup>, 2019.

Date: February 8<sup>th</sup> 2016.

  
Simone Pajunk-Schelling  
Managing Director  
Pajunk GmbH  
Medizintechnologie

**PAJUNK® GmbH**  
**Medizintechnologie**  
Medizinische Geräte  
P.O. Box 1000 / Germany  
Telefon: +49 7141 92 91-0  
Telefax: +49 7141 92 91-600  
E-Mail: info@pajunk.de

  
Martin Hauger  
Managing Director  
Pajunk GmbH  
Medizintechnologie



GSTIN 07AAACH3234L1ZO

CIN NO. : U51507DL1997PLC084505



## **HOSPIMEDICA INTERNATIONAL LTD.**

LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018  
Phone : 011-25146164, 25146165 Fax: 011-25492977, 25130164  
e-mail : mail@hospimedica.in Website : www.hospimedicaintl.com  
Toll Free No. 1800 11 8911

Excellence in Medical Engineering

### **QUOTATION**

Our Ref No : HI/AOPD/2018-19/R/8172

Date : 19/02/2019

Dr. Devalina Goswami, Asstt. Professor, Deptt of Anaesthesia  
All India Institute of Medical Sciences  
Ansari Nagar,  
New Delhi- 110 029

Subject: Your requirement for Wound Infiltration Catheter for Post Operative Wound Pain Management

Dear Sir,

This has reference to the subject matter.

Please find enclosed herewith our Proforma Invoice for Wound Infiltration Catheter for Post Operative Wound Pain Management with Fuser Pump, manufactured by our foreign principal M/s Pajunk GmbH, Germany  
The details of our accounts with SBI is reproduced below to facilitate you to credit the amount to our account through RTGS/NEFT.

OUR BANKER'S DETAILS FOR STATE BANK OF INDIA :  
NAME OF BENEFICIARY HOSPIMEDICA INTERNATIONAL LTD.  
NAME OF BANK STATE BANK OF INDIA  
ADDRESS OF BANK 5B/4 TILAK NAGAR BRANCH, NEW DELHI 110018  
M.I.C.R. NO. 110002125  
IFSC Code SBIN 0001551  
A/C No. 10400929679  
GST TIN No. 07AAACH3234L1ZO

We hope you will find our offer in line with your requirement and send in your confirmed order direct to us.

Further, if there are any queries please feel free to contact us.

Thanking you and assuring you of our best services at all the times.

Very truly yours

for Hospimedica International Ltd.

  
Shipra Khanna  
Product Sales Manager Anaesthesia & Oncology Division  
Anesthesia & Oncology Products Division  
Mobile: +91 9599443640

Encl.

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(Continued ...)



**AIR DECONTAMINATION SYSTEM  
BY GENANO FINLAND**



07AAACH3234L1ZO

CIN NO. : U51507DL1997PLC084505



## **HOSPIMEDICA INTERNATIONAL LTD.**

LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018  
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Toll Free No. 1800 11 8911

### QUOTATION

Our Ref No: HI/AOPD/2018-19/R/8172

Date : 19/02/2019

1. Proforma Invoice
2. Product Literature
3. Terms & Conditions

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(Continued ...)



## **AIR DECONTAMINATION SYSTEM BY GENANO FINLAND**

Monopole Level of Air Decontamination with Positive and Negative Air Pressure Facility



**HOSPIMEDICA INTERNATIONAL LTD.**

LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018  
 Phone : 011-25146164, 25146165 Fax: 011-25492977, 25130164  
 e-mail : mail@hospimedicain Website : www.hospimedicaintl.com  
 Toll Free No. 1800 11 8911

Excellence in Medical Engineering

**QUOTATION**

Our Ref No: HI/AOPD/2018-19/R/8172

Date : 19/02/2019

**Customer Name & Address**

Dr. Devalina Goswami, Asstt. Professor, Deptt of  
 Anaesthesia  
 All India Institute of Medical Sciences  
 Ansari Nagar,  
 New Delhi- 110 029

**Principal Name & Address**

PAJUNK GMBH  
 Karl-Hall-Str. 1  
 D-78187 Geisingen  
 Germany

Item Code	Model / Description	HSN/SAC Code	GST %	Qty	Price (Rs./Unit)	Disc. %	Amount (Rs.)
001157-10A	Fuser pump set, Infiltralong catheter 19G X 500mm with integrated metal spiral with 30 drill holes along the first 75mm, split cannula 18GX116 mm balloon pump 350 ml, bag, name tag, 50 ml syringe	90183900	####	1 no.	8,100.00	1.00	8,019.00

F.O.R. Price (Rs.) 8,019.00

ADD CGST 481.14

ADD SGST 481.14

TOTAL F.O.R. DESTINATION PRICE 8,981.00

(Rupees Eight Thousand Nine Hundred Eighty One Only)



## AIR DECONTAMINATION SYSTEM BY GENANO FINLAND

Nanoscale Level of Air DeContamination with Positive and Negative Air Pressure Facility







## HOSPIMEDICA INTERNATIONAL LTD.

LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018  
 Phone : 011-25146164, 25146165 Fax: 011-25492977, 25130164  
 e-mail : mail@hospimedica.in Website : www.hospimedicaintl.com  
 Toll Free No. 1800 11 8911

Excellence in Medical Engineering

### QUOTATION

Our Ref No: HI/AOPD/2018-19/R/8172

Date : 19/02/2019

#### Customer Name & Address

Dr. Devalina Goswami, Asstt. Professor, Deptt of  
 Anaesthesia  
 All India Institute of Medical Sciences  
 Ansari Nagar,  
 New Delhi- 110 029

#### Principal Name & Address

PAJUNK GMBH  
 Karl-Hall-Str. 1  
 D-78187 Geisingen  
 Germany

Item Code	Model / Description	HSN/SAC Code	GST %	Qty	Price (Rs./Unit)	Disc. %	Amount (Rs.)
001157-10A	Fuser pump set, Infiltralong catheter 19G X 500mm with integrated metal spiral with 30 drill holes along the first 75mm, split cannula 18GX116 mm balloon pump 350 ml, bag, name tag, 50 ml syringe	90183900	####	1 no.	8,100.00	1.00	8,019.00

F.O.R. Price (Rs.)	8,019.00
ADD CGST	481.14
ADD SGST	481.14
<b>TOTAL F.O.R. DESTINATION PRICE</b>	<b>8,981.00</b>

(Rupees Eight Thousand Nine Hundred Eighty One Only.)

*[Handwritten Signature]*



## AIR DECONTAMINATION SYSTEM BY GENANO FINLAND

Nanoscale Level of Air DeContamination with Positive and Negative Air Pressure Facility



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CIN NO. : U51507DL1997PLC084505



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### QUOTATION

Our Ref No: HI/AOPD/2018-19/R/8172

Date : 19/02/2019

### Terms & Conditions

#### VALIDITY OF OFFER

90 DAYS FROM THE DATE OF PROFORMA

#### DELIVERY

EX-STOCK TILL THE STOCKS LAST OR OR ALTERNATIVELY WITHIN 8-12 WEEKS FROM THE DATE OF RECEIPT OF CONFIRMED SUPPLY ORDER.

#### PAYMENT TERMS

100% Advance along with the order through remittance to our a/c OR demand draft in favour of M/s Hospimedica International Ltd. payable at New Delhi.

#### COUNTRY OF ORIGIN

GERMANY

#### GST

Extra as applicable at the time of despatch/ delivery. Current rates are:

For delivery in Delhi: SGST & CGST @ 12%.

For consignee outside Delhi: IGST @12%.

#### OTHER CENTRAL / STATE GOVT. LEVIES

RELEVANT EXEMPTION CERTIFICATES TO BE PROVIDED OR ELSE SHALL BE CHARGED EXTRA AT ACTUALS

#### OCTROI

RELEVANT EXEMPTION CERTIFICATES TO BE PROVIDED OR ELSE SHALL BE CHARGED EXTRA AT ACTUALS

#### ENTRY TAX

RELEVANT EXEMPTION CERTIFICATES TO BE PROVIDED OR ELSE SHALL BE CHARGED EXTRA AT ACTUALS

For HOSPIMEDICA INTERNATIONAL LTD.

Shipra Khanna  
Product Sales Manager Anaesthesia & Oncology Division  
Anaesthesia & Oncology Products Division  
Mobile: +91 9599443640

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## AIR DECONTAMINATION SYSTEM BY GENANO FINLAND

Nanoscale Level of Air DeContamination with Positive and Negative Air Pressure Facility

