

All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29
(RESEARCH SECTION)

Ref. No. 54/Prop/Path/CS/2019-20/RS

Dated: 28.02.2020

Subject: Purchase of Fully Automated IHC Staining System for the Deptt. of Pathology, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.

The request has been received from Dr. Chitra Sarkar, Deptt. of Pathology, AIIMS to purchase the subject item from M/s Roche Diagnostics India Pvt. Ltd. (Mfg. M/s Ventana medical Systems, Inc., USA.) on proprietary basis. The proposal submitted by M/s Roche Diagnostics India Pvt. Ltd. and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 54/Prop/Path/CS/2019-20/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **16/03/2020 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

STORES OFFICER (RS)

Encl: Related documents enclosed.

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**

Specifications for Fully automated IHC staining system

- Should allow user to Automate all slide preparation steps: baking, deparaffinization (Xylene Free), antigen retrieval, staining and counter staining.
- Fully automated complete walk away slide Stainer with option of delay start for IHC, FDA approved DISH Her 2/Neu, FDA approved ALK D5F3 assay, MMR panel, PD-L1 SP263 & PD-L1 SP142
- Minimum 20 individually temperature controlled Slide positions with individual slide Heaters.
- Should have system throughput to perform baking to counter staining of 20 IHC slides in 3-3:30 hr.
- The total Primary antibody consumption / IHC slide should be not more than 100 μ L.
- Should allow user to use 3rd Party Primary antibodies.
- Should allow user to choose between standardized protocols or should have facility to Optimize protocols with flexible options.
- Should be Compatible to use paraffin (dewaxed), and frozen sections as well as cytology smears as sample.
- Should enable user to perform both Test and control tissue on the same slide in the same run without consuming any additional reagents.
- Should be barcode-driven technology that match protocols and reagents to patient slides to eliminate the potential errors.
- Should Have capacity to hold minimum 25 reagents onboard.
- Should have latest liquid coverslip technology, which creates a reaction chamber on the surface of each slide controlling evaporation, protecting tissue integrity.
- Should come with compatible computer and software
- Should have air vortex mixer, which enables uniform mixing of reagents dispensed ensuring uniform reaction kinetics across the entire surface of the slide.
- Supplier must upgrade the system software time to time or when available at no extra cost to the user.
- Should have a facility to control multiple staining systems in single control system to enable sharing of reagents and protocols across multiple instruments.
- Supplier must provide a suitable slide labelling system / barcode printing system to print labels for slides before staining.
- Prices for consumables used in the system should be fixed for 5 years.

Proforma Invoice

To

Date: 20/02/2020

Ref No. Roche/BMGX/20022020

The Dean

Research Section

All India Institute of Medical Science

Ansari Nagar, New Delhi-110029, India

Item – Fully Automated Immunohistochemistry Staining System

Name of the Firm : Roche Diagnostics India Pvt . Ltd .

Dear Sir/Madam,

Please find enclosed our Proforma Invoice for the designated product for your kind perusal.

Sr. No.	Cat No.	Description	Qty.	Unit Price in INR	Total Price in INR
1	5894662001	Roche/Ventana Benchmark GX Benchmark Staining Module	1	3200000	3200000
		Including:-			
1	5894638001	Assy, Benchmark GX AFM 220 V	1		
2	5894654001	Assy, Benchmark GX Waste	1		
3	5894689001	Assembly Drawer, Benchmark GX Boxed	1		
4	5455618001	Assy, Reagent Tray w. Magnet	1		
5	5263212001	Power Cord	3		
6	5264898001	NEXES Computer System, 100-230V	1		
7	5865379001	BENCHMARK GX BOTTLE SHIP KIT RAISED ACC	1		
8	5266017001	ACCESSORY KIT	1		
9	5244676001	BOTTLE, 20 LITER GRADUATED	3		
10	5250986001	ASSY, WASTE CONTAINER AND CART	1		
11	5250862001	ASSY, EBAR PRINTER	1		
12	5247829001	Label, Blank, Flap, 540 Roll	1		
13	5250889001	RIBBON, EBAR PRINTER	2		
14	5251168001	ASSY, INSTALL KIT SLIDES DSC/BM	2		
15	****	Computer Monitor	1		
		Total Value in INR			3200000
		GST 18%			576000
		Grand Total in INR			3776000
		(INR : Thirty Seven Lakh and Seventy Six Thousand Only)			



Terms & Conditions:

1. **Warranty:** 5 years from date of satisfactory installation by our engineer or as per tender terms.
2. **CMC will be charged @ 1.5 Lakh per year for next five years after warranty period.**
3. **Delivery:** 60 days from the date of order or as per tender terms.
4. **Installation & Training:** Free of Cost at site.
5. **Order/ Supply and Payment terms:** Order/Supply & Payment of the regents/consumables will be in the form of kits and pack size.

Thanking you,

For Roche Diagnostics India Pvt. Ltd.

Rohit Kumar
Area sales Manager- Roche Tissue Diagnostics
Date: 20/02/2020
Rohit.kumar.rk3@roche.com
Mob: +91-9910786680





PROPRIETARY CERTIFICATE

December 4, 2018

Dear Sir/Mam,

This is to certify that M/s. Ventana Medical Systems, Inc., a member of the Roche Group, is the legal manufacturer and/or distributor for the below listed products, having physical manufacturing premises located at 1910 E Innovation Park Drive, Tucson, Arizona 85755, USA.

Roche Diagnostics India Pvt. Ltd., having its registered office in 501 B, Silver Utopia, Cardinal Gracious Road, Andheri (Est), Mumbai-400069, India, 100% subsidiary of M/s. Ventana Medical Systems, Inc., USA, is responsible for the sales and service of the equipment including its spare parts, accessories, and other pertinent product items.

GMMI NO.	Ventana NO.	Product Name	Legal Manufacturer	Physical Manufacturer
0589466 2001	750-850	BenchMark GX, Stainer Module	M/s. Ventana Medical Systems, Inc. 1910 E Innovation Park Drive Tucson, Arizona 85755 USA	M/s. Ventana Medical Systems, Inc. 1910 E Innovation Park Drive Tucson, Arizona 85755 USA

Yours sincerely,

Ventana Medical Systems, Inc.
A Member of the Roche Group

Fatima Pereira
Regulatory Affairs Director

List of Consumables

Sr. no.	Part No.	Description	Pack Size	Kit Price(INR)	GST %
1	5269806001	UltraView DAB	25ml	37139	12
2	5353955001	Reaction Buffer	2lt.	3899	12
3	5264839001	LCS	2lt.	2792	18
4	5248850001	Barcode Labels	1pkt.	9699	18
5	5279771001	EZ Prep	2lt.	6591	12
6	5279801001	CC1	2lt.	8986	12
7	5353947001	SSC	2Lt.	2455	12
8	5250935001	# Prep Kits - 250T	1 no.	2038	12
9	5250889001	Ribbon, EBAR Printer	1 no.	3100	12
10	5266726001	Hematoxylin	25ml	2390	18
11	5266769001	Bluing Reagent	25ml	2440	12

Roche/Ventana FDA Approved Special Markers & Kits

GMMI NO	Product Name	Pack Size (No. of tests)	Pricing	GST %
6679072001	VENTANA anti-ALK (D5F3)	50	45,047	12
6683380001	Rabbit Monoclonal Negative Control Ig	250	14,936	12
7494190001	Ventana PD-L1 (SP263)	50	45,000	12
6396500001	OptiView DAB IHC Detection Kit	250	53831	12
6718663001	OptiView Amplification Kit (250 tests)	250	55,335	12

