

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

**Ref. No. 35/Prop/Anaesth/MK/2019-20/RS**

**Dated: 04.01.2020**

**Subject: Purchase of Airtraq SP Video Laryngoscope for the Deptt. of Anaesthesiology, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.**

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The request has been received from Dr. Manpreet Kaur, Deptt. of Anaesthesiology, AIIMS to purchase the subject item from **M/s Vygon India Pvt. Ltd. (Mfg. by M/s Prodol Meditech SA, Spain)** on proprietary basis. The proposal submitted by **M/s Vygon India Pvt. Ltd.** and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 35/Prop/Anaesth/MK/2019-20/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **20/01/2019 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**



To,  
Dr. Manpreet Kaur  
Department of Anaesthesia  
AIIMS Delhi

AIIMS/NR/AVP/DS/1511  
Date: 15-Nov-2019

Dear Madam,

We thank you very much for your interest in Vygon products. As desired please find our **SPECIAL OFFER** for the following products to meet your requirements.

Please note that the *price quoted are exclusive of GST* that will be charged extra at the time of delivery.

QUOTATION				
S.N.	Products	HSN CODE	Unit Price (Excluding GST)	GST %
1	<b>Airtraq Machine</b> ***Technical Specification <b>A. Reusable Optics (A-501)</b> ·Contains the optical, anti-fog and electronic systems. The Optics element only works when it is inserted into a Blade. ·When the battery is fully charged the Optics can be used for approximately 100 intubations. <b>Disposable Blade and Eyecup</b> · Fully protects Optics from patient contact. · Quick and easy assembly with Optics. · include lenses at the distal end of blade and also in eyecup. <b>Docking Station (A-590)</b> · Recharges the battery. · Displays the remaining number of uses of the Optics.	90189099	34132	12%
	<b>B. Airtraq Camera (A-390K)</b> <b>Characteristics</b> ·Wireless image transmission (When used with the Airtraq Wireless Display Recorder monitor) ·Attachable to every Airtraq model  Connectable to any external display or monitor which has an available RCA (Radio Corporation of America or Phone Connector) or BNC (Bayonet Neill Concelman or Barrel Nut Connector) video input jack. - Lightweight.	90063000	35750	18%
	<b>C. Blades (A511/521) Total - Nos (15 M/15 F - total 50 blades, 25 each)</b>	90189099	33100	12%

After the receipt for your confirmed order, the goods shall be supplied immediately or after 4 - 6 weeks in case of nonavailability. The supply will be made through over authorized distributor **M/S Ansh Healthcare, Delhi.**

We assure you with our best services at any time.

Thanking you  
For Vygon India Pvt. Ltd. **VYCON INDIA PVT. LTD.**

**Deeap Saluja** **Authorised Signatory**  
Associate Vice President-Sales & Marketing  
Mob: +91 9818220820  
Email Id : dsaluja@vygonindia.com

**VYCON INDIA PVT. LTD.**

B-17, Infocity, Sector-34,  
Gurgaon-122 001 (Haryana)  
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GSTIN : 06AABCV0778C1ZL  
Tin No. : 09391820479  
IEC No. : 0500020183/07-07-2000  
DL No. 12068 OW/h & 11881

Regd. Office :  
Vygon india Pvt. Ltd.  
573, 3rd Floor, Main Road  
Chirag Delhi, New Delhi-110017  
CIN : U74899DL1995PTC089083  
PAN No. : AABCV0776C

Head Office :  
Vygon. S.A. 5/11,  
Rue Adeline B.P.7 - 95440 Ecouen, France  
Tel : (331) 3992 - 6410,  
Fax : (331) 3992-6444 Telex 606090



ISO 13485  
ISO 9001



ISO 14001:2004

allowing all the specifications:-

#### VIDEO LARYNGOSCOPE SPECIFICATIONS

Videolaryngoscope Machine

\*\*\*Technical Specification

##### A. VIDEOLARYNGOSCOPE OPTICS : Reusable Optics

· Contains the optical, anti-fog and electronic systems. The Optics element only works when it is inserted into a Blade.

· When the battery is fully charged the Optics can be used for approximately 100 intubations.

Disposable Blade and Eyecup

· Fully protects Optics from patient contact.

· Quick and easy assembly with Optics.

· Include lenses at the distal end of blade and also in eyecup.

##### Docking Station

· Recharges the battery.

· Displays the remaining number of uses of the Optics.

##### B. VIDEOLARYNGOSCOPE WIFI CAMERA

Characteristics

· Wireless image transmission (When used with the Videolaryngoscope Wireless Display Recorder monitor)

· Attachable to every Videolaryngoscope model

Connectable to any external display or monitor which has an available RCA (Radio Corporation of America or Phone Connector) or BNC (Bayonet Neill Concelman or Barrel Nut Connector) video input jack. - Lightweight.

##### C. Blades

Disposables blades in two sizes 1. Videolaryngoscope Regular Blade (Size 3) ETT Size: 7.0 – 8.5

Videolaryngoscope small Blade (Size 2) ETT Size: 6.0 – 7.5

सहायक आचार्य/ASSISTANT PROFESSOR  
संवेदनशून्य विज्ञान  
DEPARTMENT OF ANAESTHESIOLOGY  
अखिल भारतीय आयुर्विज्ञान संस्थान  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
नई दिल्ली/NEW DELHI-110029

- Manpreet Kaur

DR MANPREET KAUR  
(CHIEF INVESTIGATOR)

सहायक आचार्य/ASSISTANT PROFESSOR  
संवेदनशून्य विज्ञान  
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Tulika Mittal

DR TULIKA MITTAL  
CO-INVESTIGATORS

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Arshad

DR ARSHAD  
CO-INVESTIGATOR



## PRODOL

Prodol Meditec SA  
Muelle T. Olavarri,  
5 3rd, 48930 Las Arenas  
Vizcaya  
Spain

25<sup>th</sup> November 2017

To Whom Soever it may Concern

Dear Sir,

This is to certify & confirm that Airtraq SP Video Laryngoscope, Airtraq Avant Video Laryngoscope, A360 WiFi camera and A-307 smart phone adapters with their unique 90 degree design and multiple optical function are being solely manufactured by Prodol Meditec SA having its manufacturing office at 1/f Block C No 18, 7<sup>th</sup> Science Ave, Hi-Tech Innovation Coast, Tangjia Bay, Zhuhai, China.

This item is proprietary of Prodol Meditec SA.

For Vygon India who are our sole exclusive distributor in India

Authorised Signatory

Mr. Nigel Dunlop  
Prodol Meditec SA  
Product Manager  
[Nigel.dunlop@airtraq.com](mailto:Nigel.dunlop@airtraq.com)  
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